

Buffalo & Erie County Industrial Land Development Corp.

Investment Report

For the year ended December 31, 2018

Buffalo & Erie County Industrial Land Development Corp.

2018 Annual Investment Report

Purpose of Report:

Under Section 2925(6) of the Public Authorities Law, ILDC is required to prepare and approve an annual Investment Report. The investment report is to include: ILDC's Investment Guidelines (see below), the results of the annual independent investment audit (see below), a list of the total investment income received by the corporation and a list of the fees, commissions or other charges paid to each investment banker, broker, agent, dealer and advisor rendering investment associated services to the corporation since the last Investment Report.

The attached schedule details the corporation's investment income and related fees for the year ended December 31, 2018 and were approved by the ILDC Board of Directors on March 27, 2019.

Investment Guidelines:

In accordance with Section 2925 of the Public Authorities Law, ILDC is required to adopt Investment Guidelines which detail its operative policy and instructions to staff regarding the investing, monitoring and reporting of funds of the Agency. ILDC has elected to follow the deposit and investment restrictions contained in Sections 10 and 11 of the General Municipal Law as a "best practice".

The Investment Guidelines were approved by the ILDC Board of Directors on March 27, 2019 and are posted on the ECIDA website at <http://www.ecidany.com/about-us-corporate-policies>. The Investment Guidelines are consistent with the prior Guidelines adopted on March 21, 2018.

Investment Audit:

ILDC's auditors have audited the corporation's compliance with the Investment Guidelines for Public Authorities. In their report dated March 21, 2019 Freed Maxick CPAs have indicated that ILDC complied, in all material respects, with these Investment Guidelines.

Buffalo & Erie County Industrial Land Development Corporation (ILDC)

Annual Investment Report

For the year ended December 31, 2018

Account Type	Financial Institution	G/L Balance 1/1/2018	G/L Balance 12/31/2018	Interest Rate** Dec 2018	2018		Restricted	Purpose
					Investment Income	Fees		
1 Checking	KeyBank	184,179	-	0.00%	-	\$ -	√	Erie County BDF Fund general operating/investment account
2 Checking	KeyBank	61,636	-	0.00%	-	-	√	General ILDC checking account
3 Checking	M&T Bank	-	189,138	0.03%	48	\$ -	√	Erie County BDF Fund general operating/investment account
4 Checking	M&T Bank	-	38,825	0.03%	13	-	√	General ILDC checking account
		<u>\$ 245,815</u>	<u>\$ 227,963</u>		<u>\$ 61</u>	<u>\$ -</u>		

Notes:

In 2018, ILDC moved its accounts to M&T Bank as a result of an RFP process in 2017.

** The Interest Rate is the annualized rate for the month of December 2018 and is prior to the deduction of any fees.