



*Erie County Industrial  
Development Agency*

*Request for Proposals  
For Professional Legal Services*

**RESPONSE TO QUESTIONS RECEIVED BY  
SEPTEMBER 24, 2018 DEADLINE**

## ECIDA LEGAL RFP QUESTIONS & RESPONSES

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1. What are the current hourly rates for matters billed to the ECIDA by the law firms that presently serve as general counsel, conflict general counsel and loan counsel? Do the current hourly rates differ from the hourly rates that applied when the work was awarded in 2016? If different, what were the hourly rates when the work was awarded in 2016?

- a) The current hourly rates for matters billed to the ECIDA by general counsel are as follows:
- |                   |       |
|-------------------|-------|
| Senior Partner    | \$175 |
| Partners          | \$150 |
| Associates        | \$125 |
| Paraprofessionals | \$90  |

A 2% discount is provided if payment is received within 10 days. These rates do not differ from the hourly rates that applied when the work was awarded in 2016.

- b) As there have been no matters referred to conflict general counsel in the last three years, the ECIDA has not had any matters billed. Discounted hourly rates per the conflict general counsel's proposal in 2016 were \$315 for Senior Partner, \$288-\$392 Partners, \$194-\$266 Associates.

- c) The current hourly rates for matters billed to the ECIDA by loan counsel are as follows:
- |                  |       |
|------------------|-------|
| Partner          | \$392 |
| Senior Counsel   | \$315 |
| Associate        | \$243 |
| Senior Paralegal | \$200 |
| Paralegal        | \$135 |

These rates do not differ from the hourly rates that applied when the work was awarded in 2016.

2. How many matters were referred to conflict general counsel over the past three (3) calendar years?

In the last three (3) calendar years, there have been no matters referred to conflict general counsel.