



**ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY (ECIDA)
BUFFALO & ERIE COUNTY REGIONAL DEVELOPMENT CORP (RDC)**

Executive Committee Meeting

Tuesday, March 14, 2017

At 12:00 - 1:30 P.M.

ECIDA Offices

95 Perry Street

4th Floor – Conference Room

Buffalo, New York 14203

1. Approval of Minutes – December 16, 2016 Meeting
2. Agricultural Park Project (Update)
3. Bethlehem Steel Project (Update)
4. Adaptive Reuse Study (Status)
5. BERL Loan Fund (Update)
6. Pay Equity (Update)
7. Town IDA UTEP (Update)
8. Project Pipeline
9. Adjournment - Next Meeting – **Tuesday, June 20, 2017 @ 12:00 P.M.**

**MINUTES OF A MEETING OF THE
JOINT EXECUTIVE COMMITTEE OF THE
ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY (ECIDA)
AND
BUFFALO & ERIE COUNTY REGIONAL DEVELOPMENT CORPORATION (RDC)**

DATE AND PLACE: December 13, 2016, at the Erie County Industrial Development Agency, 95 Perry Street, Suite 403, Buffalo, New York 14203

MEMBERS PRESENT: Hon. Joseph H. Emminger, Richard Lipsitz, Jr., Brenda W. McDuffie and Hon. Mark C. Poloncarz

ABSENT: Hon. Bryon W. Brown, and Hon. Darius G. Pridgen

OTHERS PRESENT: Steve Weathers, Chief Executive Officer; John C. Cappellino, Executive Vice President; Mollie Profic, Treasurer; Karen M. Fiala, Assistant Treasurer; Dawn Boudreau, Compliance Officer; Grant Lesswing, Business Development Office; Phil Riggs, Rail & Site Management; and Robert G. Murray, Secretary

GUESTS: Maria Whyte, Deputy Erie County Executive; Andrew Federick, Erie County Senior Economic Development Specialist

At 1:40 p.m., there being a quorum present, Ms. McDuffie called the meeting to order.

NET ZERO BUILDING PRESENTATION

Mr. Riggs and Mr. Lesswing provided a PowerPoint presentation on the ECIDA Zero Energy Light Manufacturing Building project. General discussion ensued and Mr. Murray confirmed that pursuant to New York General Municipal Law Section 884, both public and private projects undertaken by an IDA are not subject to the public bidding provisions of the Wicks Law.

COMPLIANCE UPDATE

Ms. Boudreau presented a PowerPoint presentation to the members regarding the Agency's compliance monitoring process, provided an update to members on the four companies that came before the Policy Committee and Board for compliance related violations and potential recapture of financial incentive issues, provided Committee members with an update on the sales tax overage amounts repaid to the New York State Department of Taxation and Finance, presented specifics regarding the use of local labor for each quarter of 2016, and informed Committee members of the Agency's ongoing compliance meetings with ECIDA clients and

concluded by reminding members of New York State Authority Budget Office Board Member training requirements and Board of Director survey requirements. General discussion ensued.

MINUTES

The minutes of the March 22, 2016 meeting of the Joint Executive Committee of the Erie County Industrial Development Agency and the Buffalo and Erie County Regional Development Corporation were presented. Upon motion made by Mr. Lipsitz and seconded by Mr. Poloncarz, the approval of the March 22, 2016 minutes were unanimously carried.

2017 EXECUTIVE COMMITTEE SCHEDULE

Mr. Weathers presented the Executive Committee meeting dates for 2017.

AIRPORT PROJECT

Mr. Cappellino provided Committee members with an update on the Agency's efforts to establish an agribusiness park as called for under the Erie County Executive's *Initiatives for a Smart Economy*. Mr. Cappellino noted that the stated goal of an argi-business park is to take advantage of Erie County's significant locational advantages to compete in the agribusiness industry. The agribusiness park plan will establish a shovel ready argi-business park to allow food and agricultural processing facilities to serve as an additional market for raw agricultural products for farmers, while also creating new jobs and adding to the local tax base. Mr. Cappellino then reviewed the agribusiness park plan to be located at the former Eden-Angola airport located in the Town of Evans. General discussion ensued.

ADAPTIVE REUSE STUDY

Mr. Cappellino provided Committee members with an update on the status of the adaptive reuse study. Mr. Cappellino reviewed the proposed schedule for the study, including Phase I tasks, and Phase II tasks. General discussion ensued.

There being no further business to discuss, Ms. McDuffie adjourned the meeting at 2:35 p.m.

Dated: December 13, 2016

Robert G. Murray, Secretary