

**MINUTES OF A MEETING OF THE
JOINT GOVERNANCE COMMITTEE OF THE
ERIE COUNTY INDUSTRIAL DEVELOPMENT AGENCY (ECIDA),
BUFFALO & ERIE COUNTY REGIONAL DEVELOPMENT CORP. (RDC)
AND
BUFFALO & ERIE COUNTY INDUSTRIAL LAND DEVELOPMENT CORP. (ILDC)**

- MEETING:** February 10, 2020, at the Erie County Industrial Development Agency, 95 Perry Street, Suite 403, Buffalo, New York 14203
- LIVE STREAMED:** This meeting is being live-streamed and made accessible on the Agency's website at www.ecidany.com.
- PRESENT:** Hon. Brian J. Kulpa, Brenda W. McDuffie, Kenneth A. Schoetz, David J. State and Maria Whyte
- EXCUSED:** Hon. Diane Benczkowski and Tyra Johnson
- OTHERS PRESENT:** John Cappellino, Executive Vice President, Karen M. Fiala, Assistant Treasurer/Secretary; Dawn Boudreau, Compliance Officer; and Beth O'Keefe, Business Development Officer
- GUESTS:** Robert Murray, Esq., General Counsel/Harris Beach PLLC

There being a quorum present at 12:05 p.m., the Meeting of the Members of the Joint Governance Committee of the Erie County Industrial Development Agency (ECIDA), Buffalo and Erie County Regional Development Corporation (RDC) and the Buffalo and Erie County Industrial Land Development Corporation (ILDC) was called to order by its Chair, Ms. McDuffie.

MINUTES

The December 11, 2019 minutes of the joint meeting of the Governance Committee of the ECIDA, RDC and ILDC were presented. Upon motion made by Mr. Schoetz, and seconded by Mr. Kulpa, the approval of the December 11, 2019 meeting minutes were unanimously carried.

2020 MISSION STATEMENT & PERFORMANCE MEASUREMENTS PER GOVERNANCE COMMITTEE AND STAFF UPDATES

Ms. O'Keefe reviewed the amended and revised 2020 Mission Statement. Ms. O'Keefe also reviewed the amended/revised 2020 Performance Measures and Metrics.

At this point in time, Ms. Whyte joined the meeting.

Discussion ensued to amend Objective 2A by striking “primarily in the urban core” clause of the stated goal.

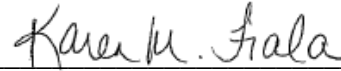
Discussion ensued regarding the Objective 2B metric, with discussion centered on use of a lending goal/metric in addition to just a direct support metric.

Ms. O’Keefe continued the review of the remaining 2020 metrics and performance measurements.

At this point in time, Mr. Kulpa left the meeting.

There being no further business to discuss, the meeting was adjourned at 12:49 p.m.

Dated: February 10, 2020



Karen M. Fiala, Secretary