



Contact: Robbie-Ann McPherson
ECIDA/ILDC Marketing & Communications Director
716.856.6525 ext. 125 office 310.433.7443 cell

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FOR IMMEDIATE RELEASE

The ILDC issues Requests for Proposals for Renaissance Commerce Park Phase II

*Agency seeks development proposals for two parcels totaling 24 acres
along Route 5 and the Dona Street Extension*

Buffalo, NY—The Buffalo and Erie County Industrial Land Development Corporation (“ILDC”) announces the posting of two Requests for Proposals, or RFPs, to sell and develop two parcels of vacant land in Phase II of the new Renaissance Commerce Park (“RCP”) in Lackawanna. The ILDC, which serves as the land development arm of the Erie County Industrial Development Agency (“ECIDA”), closed on the purchase of the first 30 acres for Phase II late last year.

“We are pleased to begin redevelopment on Phase II of Renaissance Commerce Park,” said ILDC/ECIDA President and CEO John Cappellino. “Manufacturing and warehouse interest for this location is high, due to the shortage of this type of acreage in Erie County. With nearly a third of Phase I acreage already being developed, we are now seeking proposals for the first Phase II parcels,” Cappellino said.

The ILDC is looking for developers with large projects that need rail, port water-based transportation, process cooling or untreated water users. The parcels are located in a Qualified Opportunity Zone and are eligible for incentives under the New York State Brownfield Cleanup Program.

Preference will be given to projects with special criteria, including:

- Minimum building lot coverage of 20% or greater
- Projects which employ 100 employees or more on the site
- Projects that partner with local workforce organizations to promote employment opportunities to residents of the City of Lackawanna and Erie County
- Projects that are light manufacturing/less intensive uses
- Projects with high quality façade on public facing portions, including landscaping, exterior materials, etc.

Land speculation projects will not be considered. Please see full RFP for all qualifying criteria and requirements. All responses must be received by April 1, 2022. Any inquiries should be directed to ILDC Business Development Officer Andy Federick at afederick@ecidany.com, or 716-856-6525, ext. 128.

[Click here to download full RFPs](#)

Since 2012, Erie County and the ILDC have led a group including the City of Lackawanna, the ECIDA, site owner Tecumseh Steel, National Grid, the Department of Environmental Conservation, National Fuel, Empire State Development and many other community stakeholders to acquire and develop approximately 150 acres (Phase I) along

Route 5 into what is now Renaissance Commerce Park. In late 2021, the ILDC closed on an additional 30 acres for Phase II just south of Dona Street, and negotiations are underway for the purchase of an adjacent 50 acres, also slated for Phase II.

Phase II's expanded footprint will also allow ILDC to extend the Shoreline Path Bike Trail along Route 5 southward to Woodlawn Beach.

The Erie County Industrial Development Agency is a public benefit corporation sanctioned by the State of New York to offer tax incentives to qualified businesses, and is dedicated to furthering economic development, adaptive reuse of qualified properties, job creation and ensuring a thriving business environment in Erie County. The staff of the ECIDA are not employees of the City of Buffalo, the County of Erie, or the State of New York. The ECIDA does not receive operating funds from taxpayer revenues. The ECIDA receives its operating funds by collecting fees from businesses that enter into contracts with the Agency, from investments, and from loan fees.

The Industrial Land Development Corporation, or ILDC, is the land development services and bond issuance arm of the ECIDA. The ILDC is overseen by a separate Board of Directors, Chaired by Erie County Executive Mark Poloncarz. For more information on the former Bethlehem Steel site redevelopment, visit www.ecidany.com/rcp.

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