

#### Silos at Elk Street

# **Section I: Applicant Background Information**

# Applicant Information - Company Receiving Benefit

**Project Name** 

Silos at Elk Street

**Applicant Name** 

Jerry Young

**Applicant Address** 

740 Seneca street

Applicant Address 2

**Applicant City** 

Buffalo

**Applicant State** 

**New York** 

**Applicant Zip** 

14210

**Phone** 

7168421800

Fax

7168421800

E-mail

jyoung@youngandwright.com

Website

www.youngarch.com

Federal ID#

**NAICS Code** 

541310

No

Will a Real Estate Holding Company be utilized to own

the Project property/facility

What is the name of the Real **Estate Holding Company** 

Federal ID#

State and Year of

Incorporation/Organization

List of stockholders.

members, or partners of Real **Estate Holding Company** 

# Individual Completing Application

Name

Jerry Young

Title

Managing Member

**Address** 

11036 Genesee Street

Address 2

City

Alden

State Zip

**New York** 14004

Phone

716-481-2192

Fax

7168421800

E-Mail

jyoung@youngandwright.com

# Company Contact (if different from individual completing application)

Name Jerry Young

Title

Address 740 Seneca street

Address 2

City Buffalo

State New York

**Zip** 14210

**Phone** 7168421800 **Fax** 7168421800

**E-Mail** jyoung@youngandwright.com

Company Counsel

Name of Attorney Tim Cashmore
Firm Name Damon & Barclay
Address avant building

Address 2

City Buffalo

State New York

**Zip** 14202

**Phone** (716) 858-3883

Fax

E-Mail tcashmore@damonmorey.com

Identify the assistance being requested of the Agency

**Exemption from Sales Tax** Yes

Exemption from Mortgage Yes

Tax

Exemption from Real No

**Property Tax** 

Tax Exempt Financing\* No

# Business Organization

**Type of Business** Limited Liability Company

Type of Ownership

Year Established 2003 State of Organization New York

List all stockholders, members, or partners with % of ownership greater than 20%

Please include name and % of ownership.

<sup>\* (</sup>typically for not-for-profits & small qualified manufacturers)

Jerry Young 60 % Shawn Wright 40%

# **Applicant Business Description**

# Describe in detail company background, products, customers, goods and services. Description is critical in determining eligibility

Young and Wright Architectural was founded in 2003. Our first office building was located in the Larkin at Exchange building. We moved in with three employees and expand our staff to over 20 expanding our office space on three occasions. After five years we moved over to another Larkin Property at 740 Seneca Street the former Schaeffer grocery store/ Bank. We have grown our staff to over 30 staff and based on the success of Larkin Square our current office is prime real-estate and it can no longer accommodate our growth.

Estimated % of sales within Erie County	65%
Estimated % of sales outside Erie County but within New York State	35%
Estimated % of sales outside New York State but within the U.S.	0%
Estimated % of sales outside the U.S.	0%
(*Percentage to equal 100%)	

What percentage of your total annual supplies, raw materials and vendor services are purchased from firms in Erie County? Include list of vendors, raw material suppliers and percentages for each. Provide supporting documentation of the estimated percentage of local purchases

Printing and engineering services 90 %

# Section II: Eligibility Questionnaire - Project Description & Details

# **Project Location**

Municipality or Municipalities of current operations

Buffalo

Will the Proposed Project be located within a Municipality identified above?

Yes

In which Municipality will the proposed project be located

#### **Address**

50 Elk Street

Will the completion of the Project result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state OR in the abandonment of one or more plants or facilities of the project occupant located within the state?

No

If the Proposed Project is located in a different Municipality than that Municipality in which current operations are being undertaken, is it expected that any of the facilities in any other Municipality will be closed or be subject to reduced activity?

Yes

(If yes, you will need to complete the Retail Section of this application)

SBL Number for Property upon which proposed Project will be located

122.42-2-63.11

What are the current real estate taxes on the proposed Project Site

\$ 2,192

Assessed value of land

50,000

Assessed value of building(s)

7,700

Are Real Property Taxes current?

Yes

If no please explain

Town/City/Village of Project Site

City of Buffalo

**School District of Project Site** 

Buffalo

Does the Applicant or any related entity currently hold fee title to the Project site?

Yes

If No, indicate name of present owner of the Project Site

Does Applicant or related entity have an option/contract to purchase the Project site?

No

Describe the present use of the Proposed Project site

Please provide narrative of the proposed project and the purpose of the proposed project (new build, renovations, and/or equipment purchases). Identify specific uses occurring within the project. Describe any and all tenants and any/all end users: (This information is critical in determining project eligibility)

The project includes the renovation of an abandoned malting building and drying building into office space. The building will have additional rental space available and will have residential units. The malting building and drying building second floor will be the office space for Young And Wright architectural. The building is in a state of complete disrepair as it has been abandoned for over thirty years. Our goal would be to bring the building back into use providing structural repairs new windows and roof. The interior would be finishes in the industrial open office design. The grain elevators would be preserved but largely untouched by the project. Two apartments are planned for the development and will be in the 600 and 1,090 sq. ft. range with rents of approximately \$750 and \$1,360 respectively.

If the Project could be undertaken without Financial Assistance provided by the Agency, then provide a statement in the space provided below indicating why the Project should be undertaken by the Agency:

Describe the reasons why the Agency's Financial Assistance is necessary and how the Financial Assistance enables the company to undertake the Project to facilitate investment, job creation and/or job retention. Focus on competitiveness issues, project shortfalls, etc... Your eligibility determination will be based in part on your answer (attach additional pages if necessary)

The additional cost to bring a building that has been abandoned for over 30 plus years back on to the tax rolls and to maintain the historic nature of the building and the malting process and grain elevators that are so important to the history of buffalo. The cost to add fire stairs, elevators and structural repairs in addition to the costs just to enclose the building from the weather (wall repair roofs, and windows) has made this project very difficult to achieve. The building also is a brownfield site and contains asbestos further raising the project costs

Please confirm by checking the box, below, if there is likelihood that the Project would not be undertaken but for the Financial Assistance provided by the Agency

Yes

If the Applicant is unable to obtain Financial Assistance for the Project, what will be the impact on the Applicant and Erie County?

We no longer have space in our current office and will have to relocate possible out of the downtown area.

Will project include leasing any equipment?

No

If yes, please describe equipment and lease terms.

Site Characteristics

Will the Project meet zoning/land use requirements at the proposed location?

Yes

Describe the present zoning/land use

City of Buffalo Green code and we have planning board approval for the project

Describe required zoning/land use, if different

If a change in zoning/land use is required, please provide details/status of any request for change of zoning/land use requirements

Is the proposed Project located on a site where the known or potential presence of contaminants is complicating the development/use of the property?

Yes

Yes

If yes, please explain

The site is a NYS brownfield site and we have a signed Brown-fields clean up agreement

Has a Phase I Environmental Assessment been prepared, or will one be prepared with respect to the proposed Project Site?

If yes, please provide a copy.

Have any other studies, or assessments been undertaken with respect to the proposed Project Site that indicate the known or suspected presence of contamination that would complicate the site's development?

<BLANK>

If yes, please provide copies of the study.

If you are purchasing new machinery and equipment, does it provide demonstrable energy efficiency benefits?

You may also attach additional information about the machinery and equipment at the end of the application.

Does or will the company or project occupant perform research and development activities on new products/services at the project location?

<BLANK>

If yes, please explain.

What percentage of annual operating expenses are attributed to the above referenced research and development activities?

Select Project Type for all end users at project site (you may check more than one)

Will customers personally visit the Project site for either of the following economic activities? If yes with respect to either economic activity indicated below, complete the Retail Determination contained in Section IV of the Application.

Please check any and all end uses as identified below.

Retail Sales Yes Services Yes

For purposes of this question, the term "retail sales" means (i) sales by a registered vendor under Article 28 of the Tax Law of the State of New York (the "Tax Law") primarily engaged in the retail sale of tangible personal property (as defined in Section 1101(b)(4) (i) of the Tax Law), or (ii) sales of a service to customers who personally visit the Project.

No Manufacturing	No Multi-Tenant	Yes Mixed Use
No Acquisition of Existing Facility	Yes Commercial	No Facility for the Aging
Yes Housing	No Back Office	No Civic Facility (not for profit)
No Equipment Purchase	Yes Retail	No Other

# Project Information

Estimated costs in connection with project

Land and/or Building Acquisition

\$ 5,000 19,055 square feet 2 acres

**New Building Construction** 

\$ 0 square feet

New Building addition(s)

\$ 0 O square feet

Infrastructure Work

\$0

Renovation

\$ 1,800,000 19,055 square feet

**Manufacturing Equipment** 

\$0

Non-Manufacturing Equipment: (furniture, fixtures, etc.)

\$50,000

Soft Costs: (professional services, etc.)

\$ 200,000

**Other Cost** 

\$0

**Explain Other Costs** 

**Total Cost** 

\$ 2,055,000

Project Refinancing; estimated amount (for refinancing of existing debt only)

\$0

Have any of the above costs been paid or incurred as of the date of this Application?

Yes

If Yes, describe particulars:

site purchase

Sources of Funds for Project Costs:

Equity (excluding equity that is attributed to grants/tax credits):

\$ 200,000

**Bank Financing:** 

\$ 1,800,000

Tax Exempt Bond Issuance (if applicable):

\$0

Taxable Bond Issuance (if applicable):

\$0

Public Sources (Include sum total of all state and federal grants and tax credits):

\$ 300,000

# Identify each state and federal grant/credit:

Brownfield tax credits Historic Tax Credits

#### **Total Sources of Funds for Project Costs:**

\$2,300,000

Has a financing preapproval letter or loan commitment letter been obtained?

Nο

# Mortgage Recording Tax Exemption Benefit:

Estimated Mortgage Amount (Sum total of all financing – construction and bridge).

\*Amount of mortgage, if any, that would be subject to mortgage recording tax.

\$ 1,800,000

#### Lender Name, if Known

# Estimated Mortgage Recording Tax Exemption Benefit (% of estimated mortgage amount stated above):

\$18,000

# Construction Cost Breakdown:

#### **Total Cost of Construction**

\$ 1,800,000 (sum of 2,3,4,5, and/or 7 in Question K, above)

#### Cost for materials

\$ 900,000

# % sourced in Erie County

95%

# % sourced in State

100% (including Erie County)

Gross amount of costs for goods and services that are subject to State and local sales and use tax- said amount to benefit from the Agency's sales and use tax exemption benefit

\$ 900,000

Estimated State and local Sales and Use Tax Benefit (product of 8.75% multiplied by the figure, above):

\$ 78,750

#### Real Property Tax Benefit:

Identify and describe if the Project will utilize a real property tax exemption benefit OTHER THAN the Agency's PILOT benefit:

# For proposed facility please include # of sq ft for each of the uses outlined below

		Cost	% of Total Cost
Manufacturing/Processing	square fe	et \$0	0
Warehouse	square fe	et \$0	0
Research & Development	square fe	et \$0	0
Commercial	14,140 square fe	et \$1,582,350	77
Retail	3,125 square fe	et \$ 349,350	17
Office	square fe	et \$0	0
Specify Other	1,690 square fe	et \$123,300	6

If you are undertaking new construction or renovations, are you seeking LEED certification from the US Green Building Council?

No

If you answered yes to question above, what level of LEED certification do you anticipate receiving? (Check applicable box)

Provide estimate of additional construction cost as a result of LEED certification you are seeking

Will project result in significant utility infrastructure cost or uses

No

What is your project timetable (Provide dates)

Start date: acquisition of equipment or construction of facilities

6/1/2017

End date: Estimated completion date of project

12/29/2017

Project occupancy: estimated starting date of operations

1/1/2018

Have construction contracts been signed?

Nο

Have site plans been submitted to the appropriate planning department for approval?

Yes

Has the Project received site plan approval from the appropriate planning department?

Yes

Is project necessary to expand project employment?

Yes

is project necessary to retain existing employment?

Yes

Employment Plan (Specific to the proposed project location):

after Proje Completie **	
Full time 32 32 4 0	
Part time 0 0 0 0	
<b>Tota</b> l 32 32 36	

**Estimate** 

# Salary and Fringe Benefits for Jobs to be Retained and Created:

Category of Jobs to be Retained and Created	Average Salary	Average Fringe Benefits
Management	\$0	\$0
Professional	\$ 50,000	\$ 15,000
Administrative	\$ 30,000	\$ 8,000
Production	\$0	\$0
Independent Contractor	\$0	\$0
Other	\$0	\$0

Employment at other locations in Erie County: (provide address and number of employees at each location):

Address			
Full time	0	0	0
Part time	0	0	0
Total	0	0	0

<sup>\*\*</sup> The Labor Market Area includes the Counties of Erie, Niagara, Genesee, Cattaraugus, Wyoming and Chautauqua. For the purposes of this question, please estimate the number of FTE and PT jobs that will be filled, as indicated in the third column, by residents of the Labor Market Area, in the fourth column.

<sup>\*\*\*</sup>By statute, Agency staff must project the number of FTE jobs that would be retained and created if the request for Financial Assistance is granted. Agency staff will project such jobs over the TWO Year time period following Project completion. Agency staff converts PT jobs into FTE jobs by dividing the number of PT jobs by two (2).

# Will any of the facilities described above be closed or subject to reduced activity?

Yes

# **Payroll Information**

# **Annual Payroll at Proposed Project Site**

\$ 1,500,000

# Estimated average annual salary of jobs to be retained

\$ 45,000

# Estimated average annual salary of jobs to be created

\$ 40,000

# Estimated salary range of jobs to be created

**From** \$ 30,000 **To** \$ 55,000

Is the project reasonably necessary to prevent the project occupant from moving out of New York State?

# If yes, please explain and identify out-of-state locations investigated

What competitive factors led you to inquire about sites outside of New York State?

Have you contacted or been contacted by other <u>Local, State and/or Federal Economic Development Agencies?</u>

No

If yes, please indicate the Agency and nature of inquiry below

Do you anticipate applying for any other assistance for this project?

Yes

If yes, what type of assistance (Historic Tax Credits, 485(a), Grants, Utility Loans, Energy Assistance, Workforce Training)

Brownfields and HTC 485a Grants

# Section III: Facility Type - Single or Multi Tenant

Is this a Single Use Facility or a Multi-Tenant Facility?

Multi-Tenant Facility

# For Single Use Facility

**Occupant Name** 

**Address** 

**Contact Person** 

Phone

Fax

E-Mail

Federal ID#

SIC/NAICS Code

# Multi-Tenant Facility

Please explain what market conditions support the construction of this multi-tenant facility

Near Larkinville area and hopefully a downtown stadium some day

Have any tenant leases been entered into for this project?

No

If yes, please fill out a tenant form in section VII, for each tenant.

**Tenant Name** 

Current Address (city, state, zip)

# of sq ft and % of total to be occupied at new projet site

SIC or NAICS-also briefly describe type of business, products services, % of sales in Erie Co. Section IV: Tenant Information

# Section V: Environmental Questionnaire

# General Background Information

Address of Premises 50 elk street buffalo ny 14210

Name and Address of Owner Silos at elk street LLC

of Premises

Describe the general features of the Premises (include terrain, location of wetlands, coastlines, rivers, streams, lakes, etc.)

Flat land .. no wetlands or other features

Describe the Premises (including the age and date of construction of any improvements) and each of the operations or processes carried out on or intended to be carried on at the Premises

Grain elevator and malthouse built after 1926

Describe all known former uses of the Premises

Malting and storage (feed sales)

Does any person, firm or corporation other than the owner occupy the Premises or any part of it?

No

#### If yes, please identify them and describe their use of the property

Have there been any spills, releases or unpermitted discharges of petroleum, hazardous substances, chemicals or hazardous wastes at or near the Premises?

No

#### If yes, describe and attach any incident reports and the results of any investigations

Has the Premises or any part of it ever been the subject of any enforcement action by any federal, state or local government entity, or does the preparer of this questionnaire have knowledge of: a) any current federal, state or local enforcement actions; b) any areas of non-compliance with any federal, state or local laws, ordinances, rules or regulations associated with operations over the past 12 months?

Nο

# If yes, please state the results of the enforcement action (consent order, penalties, no action, etc.) and describe the circumstances

Has there been any filing of a notice of citizen suit, or a civil complaint or other administrative or criminal procedure involving the Premises?

No

# If yes, describe in full detail

#### Solid And Hazardous Wastes And Hazardous Substances

Does any activity conducted or contemplated to be conducted at the premises generate, treat or dispose of any petroleum, petroleum-related products, solid and hazardous wastes or hazardous substances?

No

#### If yes, provide the Premises' applicable EPA (or State) identification number

Have any federal, state or local permits been issued to the Premises for the use, generation and/or storage of solid and hazardous wastes?

No

#### If yes, please provide copies of the permits.

Identify the transporter of any hazardous and/or solid wastes to or from the Premises

Identify the solid and hazardous waste disposal or treatment facilities which have received wastes from the Premises for the past two (2) years

Does or is it contemplated that there will occur at the Premises any accumulation or storage of any hazardous wastes on-site for disposal for longer than 90 days?

No

#### If yes, please identify the substance, the quantity and describe how it is stored

#### Discharge Into Waterbodies

Briefly describe any current or contemplated industrial process discharges (including the approximate volume, source, type and number of discharge points). Please provide copies of all permits for such discharges

not applicable

Identify all sources of discharges of water, including discharges of waste water, process water, contact or noncontact cooling water, and stormwater. Attach all permits relating to the same. Also identify any septic tanks on site

not applicable

Is any waste discharged into or near surface water or groundwaters?

Nο

If yes, please describe in detail the discharge including not only the receiving water's classification, but a description of the type and quantity of the waste

not applicable

# Air Pollution

Are there or is it contemplated that there will be any air emission sources that emit contaminants from the Premises?

No

If yes, describe each such source, including whether it is a stationary combustion installation, process source, exhaust or ventilation system, incinerator or other source

Are any of the air emission sources permitted?

No

If yes, attach a copy of each permit.

# Storage Tanks

List and describe all above and under ground storage tanks at the Premises used to store petroleum or gasoline products, or other chemicals or wastes, including the contents and capacity of each tank. Please also provide copies of any registrations/permits for the tanks

not applicable

Have there been any leaks, spills, releases or other discharges (including loss of inventory) associated with any of these tanks?

If yes, please provide all details regarding the event, including the response taken, all analytical results or reports developed through investigation (whether internal or external), and the agencies which were involved

#### Polychlorinated Biphenyls ("PCB" or "PCBs") And Asbestos

Provide any records in your possession or known to you to exist concerning any on-site PCBs or PCB equipment, whether used or stored, and whether produced as a byproduct of the manufacturing process or otherwise.

Have there been any PCB spills, discharges or other accidents at the Premises?

Νo

# If yes, relate all the circumstances

not applicable

Do the Premises have any asbestos containing materials?

Yes

# If yes, please identify the materials

tar like water proofing on certain walls and ceilings

# Section VI: Inter-Municipal Move Determination

The Agency is required by state law to make a determination that, if completion of a Project benefiting from Agency Financial Assistance results in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, Agency financial Assistance is required to prevent the project occupant from relocating out of the state, or is reasonably necessary to preserve the project occupant's competitive position in its respective industry.

Will the project result in the removal of an industrial or manufacturing plant of the Project occupant from one area of the state to another area of the state?

Will the project result in the abandonment of one or more plants or facilities of the Project occupant located within the state?

If Yes to either question, explain how, notwithstanding the aforementioned closing or activity reduction, the Agency's Financial Assistance is required to prevent the Project from relocating out of the State, or is reasonably necessary to preserve the Project occupant's competitive position in its respective industry:

Does this project involve relocation or consolidation of a project occupant from another municipality or abandonment of an existing facility?

Within New York State No
Within Erie County No

#### If Yes to either question, please, explain

Will the project result in a relocation of an existing business operation from the City of Buffalo?

No

If yes, please explain the factors which require the project occupant to relocate out of the City of Buffalo (For example, present site is not large enough, or owner will not renew leases etc.)

What are some of the key requirements the project occupant is looking for in a new site? (For example, minimum sq. ft., 12 foot ceilings, truck loading docs etc.)

new office space

If the project occupant is currently located in Erie County and will be moving to a different municipality within Erie County, has the project occupant attempted to find a suitable location within the municipality in which it is currently located?

<BLANK>

What factors have lead the project occupant to consider remaining or locating in Erie County?

not applicable

If the current facility is to be abandoned, what is going to happen to the current facility that project occupant is located in?

Please provide a list of properties considered, and the reason they were not adequate. (Some examples include: site not large enough, layout was not appropriate, did not have adequate utility service, etc.) Please include full address for locations.

# Section VII: Adaptive Reuse Projects

Are you applying for tax incentives under the Adaptive Reuse Program?	No
What is the age of the structure (in years)?	80
Has the structure been vacant or underutilized for a minimum of 3 years? (Underutilized is defined as a minimum of 50% of the rentable square footage of the structure being utilized for a use for which the structure was not designed or intended)	Yes
If vacant, number of years vacant.	31
If underutilized, number of years underutilized.	0
Describe the use of the building during the time it has been underutilized:	
Is the structure currently generating insignificant income? (Insignificant income is defined as income that is 50% or less than the market rate income average for that property class)	Yes
If yes, please provide dollar amount of income being generated, if any	\$0
Does the site have historical significance?	Yes
Are you applying for either State/Federal Historical Tax Credit Programs?	Yes
If yes, provide estimated value of tax credits	\$ 500,000

Briefly summarize the financial obstacles to development that this project faces without ECIDA or other public assistance. Please provide the ECIDA with documentation to support the financial obstacles to development (you will be asked to provide cash flow projections documenting costs, expenses and revenues with and without IDA and other tax credits included indicating below average return on investment rates compared to regional industry averages)

Construction financing and long term financing

Briefly summarize the demonstrated support that you intend to receive from local government entities. Please provide ECIDA with documentation of this support in the form of signed letters from these entities

not applicable

Please indicate other factors that you would like ECIDA to consider such as: structure or site presents significant public safety hazard and or environmental remediation costs, site or structure is located in a distressed census tract, structure presents significant costs associated with building code compliance, site has historical significance, site or structure is presently delinquent in property tax payments

Building is historically significant and has been abandoned for 31 years.

# Section VIII: Senior Citizen Rental Housing Projects

Are you applying for tax incentives under the Senior Rental Housing policy?

Nο

Has the project received written support from the city, town or village government in which it is located?

No

Describe the location of the project as it relates to the project's proximity to the town / village / city center or to a recognized hamlet.

Is the project consistent with the applicable municipal master plan?

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If yes, please provide a narrative identifying the master plan (by name) and describing how the project aligns with the plan details planning board has approved the project

Does the project advance efforts to create a walkable neighborhood and community in proximity to important local amenities and services?

No

If yes, please provide a narrative describing the walkable nature of the project including access seniors would have to specific neighborhood amenities.

not applicable

Has a market study shown that there is a significant unmet need in the local community or specific neighborhood where seniors are unable to find appropriate housing opportunities?

No

Is the project located in an area (defined as a 1-5 mile radius of the project site) where there are significant local resident populations that are at or below the median income level?

Yes

If yes, please describe how you made this determination based upon census tract and other relevant third party data.

Does the project provide amenities that are attractive to seniors and differentiates the project from standard market rate housing?

<BLANK>

If yes, please describe these amenities (examples may include: community rooms, social / recreational activity areas, seniororiented fixtures and safety amenities, security systems, call systems, on site medical services)

Are there impediments that hinder the ability to conventionally finance this project and /or negatively impact the project's return on investment?

Yes

If yes, please briefly summarize the financial obstacles to development that this project faces without IDA or other public assistance. Please provide the IDA with documentation to support the financial obstacles to development (you will be asked to provide cash flow projections documenting costs, expenses and revenues with and without IDA and other tax credits included indicating below average return on investment rates compared to regional industry averages)

Will the project target (and maintain during the incentive period) a minimum 50% occupancy rate of senior citizens whose income is at or below 60-80% of the median income for Erie County?

<BLANK>

If yes, please describe provide a narrative citing key facts that substantiate this finding.

# Section IX: Retail Determination

Will any portion of the project (including that portion of the costs to be financed from equity or other sources) consist of facilities or property that are or will be primarily used in making sales of goods or services to customers who personally visit the project site?

Yes

If yes, complete the Retail Questionnaire Supplement below.

What percentage of the cost of the project will be expended on such facilities or property primarily used in making sales of goods or services to customers who personally visit the project?

94 %

If the answer to this is **less than 33%** do not complete the remainder of the page and proceed to the next section (Section V: Inter-Municipal Move Determination).

If the answer to A is Yes <u>AND</u> the answer to Question B is greater than <u>33.33%</u>, indicate which of the following questions below apply to the project:

Will the project be operated by a not-for-profit corporation?

No

Is the project location or facility likely to attract a significant number of visitors from outside the economic development region (Erie, Niagara, Allegheny, Chautauqua and Cattaraugus counties) in which the project will be located?

Νo

If yes, please provide a third party market analysis or other documentation supporting your response.

Is the predominant purpose of the project to make available goods or services which would not, but for the project, be reasonably accessible to the residents of the municipality? Are services provided at the proposed project site needed because of a lack of reasonably accessible retail trade facilities offering such goods or services?

No

If yes, please provide a market analysis supporting your response.

Will the project preserve permanent, private sector jobs or increase the overall number of permanent private sector jobs in the State of New York?

Yes

If yes, explain

The Young & Wright architectural firm is moving into the facility along with 32 existing employees and with a plan to hire 3 additional employees.

Is the project located in a Highly Distressed Area?

Yes