

PUBLIC HEARING SCRIPT

**Flexo Transparent, LLC and/or Individual(s)
or Affiliate(s), Subsidiary(ies), or Entity(ies)
formed or to be formed on its behalf Project**

Public Hearing to be held on November 21, 2016 at 9:30 a.m.,
at the Agency's offices, at 95 Perry Street-Suite 403, Buffalo, NY 14203

ATTENDANCE

Brian Mabry
Dan Steger

1. WELCOME: Call to Order and Identity of Hearing Officer.

Hearing Officer: *Welcome. This public hearing is now open; it is 9:15 a.m. My name is Grant Lesswing I am the Business Development Officer of the Erie County Industrial Development Agency, and I have been designated by the Agency to be the hearing officer to conduct this public hearing.*

2. PURPOSE: Purpose of the Hearing.

Hearing Officer: *We are here to hold the public hearing on the Flexo Transparent, LLC and/or Individual(s) or Affiliate(s), Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf project. The transcript of this hearing will be reviewed and considered by the Agency in determination of this project. Notice of this hearing appeared in The Buffalo News on Friday, November 11, 2016.*

3. PROJECT SUMMARY: Description of Project and Contemplated Agency Benefits.

Hearing Officer: *The proposed project (the "Project") consists of: (i) five (5) parcels of land located at 35 and 28 Wasson Street and 1122, 1132 and 1146 Seneca Street, City of Buffalo, Erie County, New York (the "Land"), improved with existing buildings on 28 Wasson Street and 1132 Seneca Street (the "Existing Improvements"); (ii) the construction and equipping of a 16,200+/- SF building at 1146 Seneca Street to be utilized for additional production and storage space (the "Improvements"); and (iii) the acquisition and installation by the Company of certain items of machinery, equipment and other tangible personal property (the "Equipment," and collectively with the Land, the Existing Improvements, and the Improvements, the "Facility").*

The proposed financial assistance contemplated by the Agency includes New York State and local sales and use tax exemption benefits, mortgage recording tax exemption benefits, and real property tax abatement benefits (in compliance with Agency's uniform tax exemption policy).

4. FORMAT OF HEARING: Review rules and manner in which the hearing will proceed.

Hearing Officer: *All those in attendance are required to register by signing the sign-in sheet at the front of the room; you will not be permitted to speak unless you have registered. If you have a written comment to submit for the record, you may do so. Written comments may also be delivered to Agency at 95 Perry Street, Suite 403, Buffalo, New York 14203 until the comment period closes on December 20, 2016. There are no limitations on written comments.*

5. PUBLIC COMMENT: Hearing Officer gives the Public an opportunity to speak.

Hearing Officer: *If anyone is interested in making a comment, please raise your hand, state your name and address; if you are representing a company, please identify the company. I request that speakers keep comments to 5 minutes, and if possible, 3 minutes.*

The Hearing Officer calls on those who raise their hand.

Brian Mabry - President, Flexo Transparent, LLC. I will give you a brief introduction of the project. Flexo Transparent has been around since 1954 in South Buffalo. We are looking to put up a 16,200 addition, which will include dock space and room for our new manufacturing equipment. The new equipment will cost approximately \$3.6M. It will be a new printing press for our printing operation. We currently have 115 employees and with the new expansion and business growth that will come with it that will help us add employees in the future and hopefully this is Phase 1 of a future expansion to finish out the building in a handful of years at a time to be determined depending on the market and how the future goes. We appreciate the opportunity and look forward to expanding in the Buffalo area.

6. ADJOURNMENT.

As there were no further comments, the Hearing Officer closed the public hearing at 9:45 a.m.

**SIGN IN SHEET
PUBLIC HEARING**

November 21, 2016, at 9:30 a.m.
at the Agency's offices, at 95 Perry Street-Suite 403, Buffalo, NY 14203
regarding:

**Flexo Transparent, LLC and/or Individual(s) or Affiliate(s), Subsidiary(ies),
or Entity(ies) formed or to be formed on its behalf**

Project Location: 35 and 28 Wasson Street and 1122, 1132 and 1146 Seneca Street, City of Buffalo,
Erie County, New York

Name	Company and/or Address	X box to speak/ comment
Brain Mabry	Flexo Transparent, LLC 28 Wasson Street Buffalo, New York 14210	X
Dan Steger	Flexo Transparent, LLC 28 Wasson Street Buffalo, New York 14210	