

PUBLIC HEARING SCRIPT

<p>Custom Sheet Metal & Fabricating LLC Project</p>
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Public Hearing to be held on November 26, 2013 at 8:30 a.m.,
at the Erie County Industrial Development Agency's offices located at
95 Perry Street, Suite 403, Buffalo, New York 14203

ATTENDANCE

Van Mollenberg - Mollenberg-Betz

Kathy Peterson - City of Buffalo - Office of Strategic Planning

☒ **1. WELCOME:** Call to Order and Identity of Hearing Officer.

Hearing Officer: *Welcome. This public hearing is now open; it is 8:30 a.m. My name is Grant Lesswing, I am a Business Development Officer of the Erie County Industrial Development Agency, and I have been designated by the Agency to be the hearing officer to conduct this public hearing.*

☒ **2. PURPOSE:** Purpose of the Hearing.

Hearing Officer: *We are here to hold the public hearing on the Custom Sheet Metal & Fabricating LLC project. The transcript of this hearing will be reviewed and considered by the Agency in determination of this project. Notice of this hearing appeared in The Buffalo News on Saturday, November 16, 2013.*

☒ **3. PROJECT SUMMARY:** Description of Project and Contemplated Agency Benefits.

Hearing Officer: *The proposed project (the "Project") consists of: (i) a 1.5+/- acre parcel of land located at 25 Depot Street, City of Buffalo, Erie County, New York (the "Land") improved thereon with an existing 9,030+/- SF manufacturing building (the "Existing Improvements"), (ii) the renovation of the Existing Improvements and the construction and equipping of the Existing Improvements thereon with a 12,040+/- SF addition to be utilized for manufacturing space (the "Improvements"), and (iii) the acquisition and installation by the Company of certain items of machinery, equipment and other tangible personal property (the*

"Equipment," and collectively with the Land, the Existing Improvements and the Improvements, the "Facility").

The proposed financial assistance contemplated by the Agency includes sales and use tax exemption benefits, mortgage recording tax exemption benefits, and real property tax abatement benefits (in compliance with Agency's uniform tax exemption policy).

☒ **4. FORMAT OF HEARING:** Review rules and manner in which the hearing will proceed.

Hearing Officer: *All those in attendance are required to register by signing the sign-in sheet at the front of the room; you will not be permitted to speak unless you have registered. If you have a written comment to submit for the record, you may do so. Written comments may also be delivered to the Agency at 95 Perry Street, Suite 403, Buffalo, New York 14203 until the comment period closes on Friday, December 13, 2013. There are no limitations on written comments.*

☒ **5. PUBLIC COMMENT:** Hearing Officer gives the Public an opportunity to speak.

Hearing Officer: *If anyone is interested in making a comment, please raise your hand, state your name and address; if you are representing a company, please identify the company. I request that speakers keep comments to 5 minutes, and if possible, 3 minutes.*

The Hearing Officer calls on those who raise their hand.

Van Mollenberg, Mollenberg-Betz - We bought Custom Sheet Metal fabricating about three years ago. The facility is 9,000 sq. ft. and is very cramped and inadequate for our needs and our customer base. We did a lot of research, a marketing plan and came up with the idea for additional space. We looked at several building throughout Buffalo and other areas that we could move to and we found the best thing to do is to add an additional 12,000 sq. ft. to our existing facility.

It is basically going to be a butler style building with open space, overhead crane, various welding stations, and jib cranes to handle the materials that come in that we can prefabricate for our customers. We have gone through all the necessary applications with the City of Buffalo; permits, drawings and everything else that is required. We would like to get this project going as soon as possible. We are turning away work, which I don't like to do. This expansion is necessary and will help out quite a bit. We will be adding additional personnel to. The expansion will bring in more work and therefore enable us to hire more employees.

☒ **6. ADJOURNMENT.**

As there were no further comments, the Hearing Officer closed the public hearing at 8:41 a.m.

PUBLIC HEARING

Custom Sheet Metal & Fabricating LLC

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[Name and Address]
February 23, 2010
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