PUBLIC HEARING SCRIPT

OSC Manufacturing & Equipment Services, Inc., East Delavan Property, LLC, and/or an affiliate, subsidiary or entity formed or to be formed on its behalf Project

Public Hearing to be held on July 31, 2013 at 11:00 a.m., at the Erie County Industrial Development Agency's office located at 143 Genesee Street, Buffalo, New York 14203

ATTENDANCE

Jim Rahill - FNFG

Ron Chapin - OSC

<u>1. WELCOME: Call to Order and Identity of Hearing Officer.</u>

<u>Hearing Officer</u>: Welcome. This public hearing is now open; it is 11:00 a.m. My name is Beth O'Keefe I am a Business Development Office of the Erie County Industrial Development Agency, and I have been designated by the Agency to be the hearing officer to conduct this public hearing.

2. PURPOSE: Purpose of the Hearing.

<u>Hearing Officer</u>: We are here to hold the public hearing on the OSC Manufacturing & Equipment Services, Inc., East Delavan Property, LLC, and/or an affiliate, subsidiary or entity formed or to be formed on its behalf project. The transcript of this hearing will be reviewed and considered by the Agency in determination of this project. Notice of this hearing appeared in <u>The Buffalo News</u> on Saturday, July 20, 2013.

3. PROJECT SUMMARY: Description of Project and Contemplated Agency Benefits.

<u>Hearing Officer</u>: The proposed project (the "Project") consists of: (i) a portion of a parcel of land located at 1001 East Delavan Avenue, Buffalo, New York 14215 (the "Land") improved thereon with an existing manufacturing building of which the Company will be renovating 106,050+/- SF (the "Existing Improvements"), (ii) the construction and/or renovation, upgrading and equipping of the Existing Improvements thereon for manufacturing and research and development space (89,450+/- SF), warehouse space (6,000+/- SF), commercial space (5,000+/-SF) and office space (5,600+/- SF) (the "Improvements"), and (iii) the acquisition and installation by the Company of certain items of machinery, equipment and other tangible personal property (the "Equipment," and collectively with the Land, the Existing Improvements and the Improvements, the "Facility").

The proposed financial assistance contemplated by the Agency includes sales and use tax exemption benefits, mortgage recording tax exemption benefits, and real property tax abatement benefits (in compliance with Agency's uniform tax exemption policy).

4. FORMAT OF HEARING: Review rules and manner in which the hearing will proceed.

<u>Hearing Officer</u>: All those in attendance are required to register by signing the sign-in sheet at the front of the room; you will not be permitted to speak unless you have registered. If you have a written comment to submit for the record, you may do so. Written comments may also be delivered to the Agency at 143 Genesee Street, Buffalo, New York 14203 until the comment period closes on Friday, July 16, 2013}. There are no limitations on written comments.

<u>5. PUBLIC COMMENT: Hearing Officer gives the Public an opportunity to speak.</u>

<u>Hearing Officer</u>: If anyone is interested in making a comment, please raise your hand, state your name and address; if you are representing a company, please identify the company. I request that speakers keep comments to 5 minutes, and if possible, 3 minutes.

The Hearing Officer calls on those who raise their hand.

Ron Chapin - OSC Equipment Services is moving its existing operations from Ganson Street to a property on Delevan Avenue. OSC is expanding its services and the manufacturing will be implementing a new line of equipment electronic excavations. The location of the project is in the former closed automobile plant American Axle formerly known as General Motors Delevan Plant. It's a neighborhood that desperately needs something for it to happen in. There is one company that is currently in the facility, Galvstar Manufacturing, Inc. and Niagara Lubricant will be relocating into a portion of the plant. If there are any questions I would be pleased to answer them.

<u>6. ADJOURNMENT.</u>

As there were no further comments, the Hearing Officer closed the public hearing at 11:15 a.m.

SIGN IN SHEET

PUBLIC HEARING

July 31, 2013, at 11:00 a.m. at the Erie County Industrial Development Agency's office located at 143 Genesee Street, Buffalo, New York 14203 regarding:

OSC Manufacturing & Equipment Services, Inc., East Delavan Property, LLC, and/or an affiliate, subsidiary or entity formed or to be formed on its behalf

Project Location: A portion of 1001 East Delavan Avenue, Buffalo, New York

Name	Company and/or Address
James Rahill	FNFG
Ron Chapin	OSC