

PUBLIC HEARING SCRIPT

**Pfannenbergl US Realty LLC project
and/or Individual(s), Affiliate(s),
Subsidiary(ies), or Entity(ies) formed or
to be formed on its behalf**

Public Hearing to be held on May 28, 2025 at 9:00 a.m.
at the Village of Alden, located at 13336 Broadway, Alden, NY 14004

ATTENDANCE:

Robert Kapilevich – Pfannenbergl USA

1. **WELCOME: Call to Order and Identity of Hearing Officer.**

Hearing Officer: Welcome. This public hearing is now open; it is 9:00 a.m. My name is Grant Lesswing. I am the Director of Business Development for the Erie County Industrial Development Agency, and I have been designated by the Agency to be the hearing officer to conduct this public hearing. This public hearing is being live-streamed and made accessible on the Agency’s website at ecidany.com.

2. **PURPOSE: Purpose of the Hearing.**

Hearing Officer: We are here to hold the public hearing on the Pfannenbergl US Realty LLC project and/or Individual(s), Affiliate(s), Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf. The transcript of this hearing will be reviewed and considered by the Agency in determination of this project. Notice of this hearing appeared in The Buffalo News on Thursday, May 8, 2025.

3. **PROJECT SUMMARY: Description of Project and Contemplated Agency Benefits.**

Hearing Officer: The proposed project (the “Project”) consists of: (i) the acquisition by the Agency of a leasehold interest in certain property located at 13595 Broadway, Village of Alden, Erie County, New York and all other lands in the Village of Alden where, by license or easement or other agreement, the Company or its designees are making improvements that benefit the Project (the “Land”), (ii) the renovation on the Land of an existing 143,000 square-foot facility for continued manufacturing and warehousing operations and related office and laboratory purposes (the “Improvements”) and (iii) the acquisition by the Company in and around the Improvements of certain items of machinery, equipment and other tangible personal property (the “Equipment”; and, together with the Land, and the Improvements and the Existing Improvements, the “Facility”). The Facility will be initially owned and operated by the Company.

The proposed financial assistance contemplated by the Agency includes New York State and local sales and use tax exemption benefits (in compliance with Agency's uniform tax exemption policy).

4. **FORMAT OF HEARING:** Review the rules and manner in which the hearing will proceed.

Hearing Officer: All those in attendance are required to register by signing the sign-in sheet at the front of the room; you will not be permitted to speak unless you have registered. Everyone who has registered will be given an opportunity to make statements and/or comments on the Project.

If you have a written statement or comment to submit for the record, you may leave it at this public hearing, submit it on the Agency's website or deliver it to the Agency at 95 Perry Street, Suite 403, Buffalo, New York 14203. The comment period closes at 4:00 p.m. on June 24, 2024. There are no limitations on written statements or comments.

5. **PUBLIC COMMENT:** Hearing Officer gives the Public an opportunity to speak.

Hearing Officer: If anyone is interested in making a statement or comment, please raise your hand, state your name and address; if you are representing a company, please identify the company. I request that speakers keep statements and/or comments to 5 minutes or less.

Robert Kapilevich – President of Pfannenber Manufacturing, LLC. Thank you for allowing me to speak here on behalf of Pfannenber. This is my second time appearing in this setting. We previously applied for tax benefits to help us with the project that you described earlier. Pfannenber is excited to expand its operations in the Village of Alden. We are looking forward to being a long-time partner here to the community. The reason for me to come back and speak in this meeting in this forum is that the renovation project which was originally estimated at \$5M at the early stages of construction is now slated to be double if not more and with that in mind we have submitted an application for an extension of the benefits so that's why I am here and I appreciate your time and consideration.

6. **ADJOURNMENT:**

As there are no further statements and/or comments, I will close the public hearing at 9:04 a.m.

**SIGN IN SHEET
SECOND PUBLIC HEARING**

May 28, 2025 at 9:00 a.m. at the at the Village of Alden,
located at 13336 Broadway, Alden, NY 14004
regarding:

**Pfannenberg US Realty LLC project and/or Individual(s), Affiliate(s),
Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf**

Project Location: 13595 Broadway, Alden, New York 14004

Name	Company and/or Address	X box to speak/ comment
Robert Kapilevich	Pfannenberg USA 68 Ward Rad Lancaster, New York 14086	X