

## PUBLIC HEARING SCRIPT

**Moog Inc. and/or Individual(s) or  
Affiliate(s), Subsidiary(ies), or Entity(ies)  
formed or to be formed on its behalf  
Project**

Public Hearing to be held on February 7, 2023 at 10:00 a.m.,  
at the Town of Elma, located at Town Hall, Courtroom, 1600 Bowen Road, Elma, NY 14059

### **ATTENDANCE:**

Connie Buynacek – Moog, Inc.  
Matthew Bradley - Moog, Inc.  
Shelly Ferullo - East Aurora/Elma Advertiser  
Jomo Akono – Local 276 Carpenters  
Brian Schrems – SCC Cont. Co  
Marc Smith – UCC  
Nick Hamp – UCC  
John Harris CIA  
Carl H – Heritage Contract Flooring  
Katie Anderson – Business First  
Charles Young, Jr. – Local 276 Carpenters  
Raymond Murphy FFAE Architects, P.C.

### **☒ 1. WELCOME: Call to Order and Identity of Hearing Officer.**

*Hearing Officer:* Welcome. This public hearing is now open; it is 10: a.m. My name is Andy Federick. I am the Business Development of the Erie County Industrial Development Agency, and I have been designated by the Agency to be the hearing officer to conduct this public hearing. This public hearing is being live-streamed and made accessible on the Agency's website at [www.ecidany.com](http://www.ecidany.com).

### **☒ 2. PURPOSE: Purpose of the Hearing.**

*Hearing Officer:* We are here to hold the public hearing on the Moog expansion project and/or Individual(s) or Affiliate(s), Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf project. The transcript of this hearing will be reviewed and considered by the Agency in determination of this project. Notice of this hearing appeared in The Buffalo News on Thursday, January 26, 2023.

**☒ 3. PROJECT SUMMARY: Description of Project and Contemplated Agency Benefits.**

*Hearing Officer:* The proposed project (the "Project") consists of: (i) the acquisition by the Agency of a leasehold interest in certain property located on Seneca at Jamison Road, Town of Elma, Erie County, New York and all other lands in the Town of Elma where, by license or easement or other agreement, the Company or its designees are making improvements that benefit the Project (the "Land"), (ii) the construction on the Land of an approximately 150,000+/- square-foot standalone manufacturing facility to be utilized for machining (shop) capabilities in support of current Aircraft Group (AG) business, primarily military aerospace content, installation of new equipment and mixed office space to support the machining operation (the "Improvements"), and (iii) the acquisition by the Company in and around the Improvements of certain items of machinery, equipment and other tangible personal property. The Facility will be initially operated and/or managed by the Company.

The proposed financial assistance contemplated by the Agency includes New York State and local sales and use tax exemption benefits and real property tax abatement benefits (in compliance with Agency's uniform tax exemption policy).

**☒ 4. FORMAT OF HEARING: Review rules and manner in which the hearing will proceed.**

*Hearing Officer:* All those in attendance are required to register by signing the sign-in sheet at the front of the room; you will not be permitted to speak unless you have registered. Everyone who has registered will be given an opportunity to make statements and/or comments on the Project.

If you have a written statement or comment to submit for the record, you may leave it at this public hearing, submit it on the Agency's website or deliver it to the Agency at 95 Perry Street, Suite 403, Buffalo, New York 14203. The comment period closes on February 21, 2023. There are no limitations on written statements or comments.

**☒ 5. PUBLIC COMMENT: Hearing Officer gives the Public an opportunity to speak.**

*Hearing Officer:* If anyone is interested in making a statement or comment, please raise your hand, state your name and address; if you are representing a company, please identify the company. I request that speakers keep statements and/or comments to 5 minutes, and if possible, 3 minutes.

**The Hearing Officer calls on those who raise their hand.**

Good morning. My name is Matt Bradley, I am the program manager for our Advanced Integrated Manufacturing, or AIM Initiative, representing Moog Aircraft Group. With me is Connie Buynacek, our VP of Advanced Manufacturing Engineering, and the executive sponsor

of this project. On behalf of Moog, we would like to thank the ECIDA and the town of Elma for hosting us today.

First, we would like to celebrate the fact that this application continues a collaboration between the ECIDA and Moog that spans 50 years and we are proud that we have been able to call Elma home for over 70 years. Moog would like to sincerely thank Erie County and the Town of Elma for their continued support. As stated earlier, the 150,000 square foot AIM Center building represents a significant expansion of Moog's footprint on our Elma campus and represents the first of three possible phases of Aircraft Group expansion. As noted in the application, the total cost of the AIM Center Phase 1 Project is estimated between \$70-\$80M with the building estimated at \$39M of the total. Aircraft Group is planning major investments in new machining technology in the AIM center building, provides the space required to install and integrate approximately 200 high-precision machines, many of which are replacing aging machines in our existing machine shop. The AIM center provides the required space to install and integrate these new machining systems while still maintaining production and minimizing impact to customer deliveries during the transition period. Upon completion of the building and over the course of a year and a half, we plan to transition our machine shop operations from the current plant 2 space into the AIM center. This would free up plant 2 to be refurbished and used for future growth of our Business. The plant 2 refurbishment project will likely occur in 2026 and is not part of this application.

While phase 1 of the project is not expected to create additional full-time jobs at our Elma campus, it is a necessary first step in a multi-year investment to allow Aircraft Group to continue to grow in Western New York. Currently, Moog estimates that phase 2 could commence in 2027 or 2028, and that phase 3 could be in the 2030 timeframe. Both additional phases are anticipated to be similar in size to phase 1 and is expected to support job growth on campus. The AIM initiative is designed to increase Moog Aircraft Group's competitiveness in the market by simplifying, shortening, and improving our manufacturing processes through the adoption of new and innovative manufacturing technologies. This is expected to reduce cost, improve quality, and reduce lead times of our products-and continue to differentiate Moog from its competitors. The IDA incentives further the AIM business case and will help contain project costs that have seen some significant escalations over the last year. Furthermore, the PILOT program and the associated recurring savings provide welcome relief and help make Erie County and the Town of Elma a friendly place to do business. Again, Moog would like to thank the ECIDA and Town of Elma for this opportunity and are excited to continue working together to grow in Western New York.

Jomo Akono – Erie County resident, also a member of local 276 carpenters. I have some representatives, local residents as well as local carpenters, local taxpayers and voters. First of all, good morning and thank you. We are actually excited to hear about the Moog project. We

definitely believe in regional and local development. One of the areas that we are speaking of concern is applying for tax credits and also with local labor. We want to make sure that we definitely support the project. We want to make sure that local labor just as you are utilizing your opportunities to increase and have good opportunities for the company and for the growth that's the same thing, we are looking for with our local labor force here. Many of our members are residents of the townships neighboring we have a large amount of our members. With the continued growth & development, we would also ask that you consider utilizing companies that have registered apprenticeships so we can actually train some of the cost savings in construction just making sure that we have qualified apprentices on projects which cut down the labor costs, but it also ensures that we have a quality workforce in the future. So hopefully if you get two more facilities built we would love to be participating in that. Those things are very important to us as we said local taxpayers, local residents we would want to support a project that is inclusive of that. So, I would hope that If that type of agreement/type of understanding we can talk with the local residents in particular. One keeping the area standards of our professional carpenters at stake and at mind and also reinvesting so that community workers also benefit. This first phase we know if not going to have a large increase of workers space but there will be workers hopefully local who will be working on building the project and we want to keep investing local especially with our local tax dollars. We would be in support of the project we just want to ensure that it has that local sensibility especially because it's our local tax money. Our members are working hard and love to see the development in the community. We probably have family members who are working on some of them. Those are the things that we would ask that are considered and will leave information for us to connect afterwards.

**6. ADJOURNMENT:**

As there were no further statements and/or comments, I am closing the public hearing at 10:11 a.m.

**SIGN IN SHEET  
PUBLIC HEARING**

February 7, 2023 at 10:00 a.m.,  
at the Town of Elma, located at Town Hall, Courtroom, 1600 Bowen Road, Elma, NY 14059  
regarding:

**Moog Inc. and/or Individual(s) or Affiliate(s),  
Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf**

Project Location: Seneca at Jamison Road, Town of Elma, Erie County, New York

Name	Company and/or Address	X box to speak/ comment
Connie Buynacek	Moog, Inc. 400 Jamison Road Elma, New York 124059	
Matthew Bradley	Moog, Inc. 400 Jamison Road Elma, New York 124059	X
Shelly Ferullo	East Aurora/Elma Advertiser 716 Main Street East Aurora, New York 14052	
Jomo Akono	Local 276 Carpenters	X
Brian Schrems	SCC Cont. Co	
Marc Smith	UCC	
Nick Hamp	UCC	
John Harris	CIA	
Carl H	Heritage Contract Flooring	
Katie Anderson	Buffalo Business First 465 Main Street Buffalo, New York 14203	
Charles Young, Jr.	Local 276 Carpenters	
Raymond Murphy	FFAE Architects, PC	