



Calspan Sled Facility Application

[Instructions and Insurance Requirements Document](#)

Section I: Applicant Background Information

Please answer all questions. Use "None" or "Not Applicable" where necessary. Information in this application may be subject to public review under New York State Law.

Applicant Information - Company Receiving Benefit

Project Name	Calspan Sled Facility
Project Summary	acquisition and renovation of a 65,000 sq. ft. facility to house two highly precise and powerful test stands.
Applicant Name	Calspan Corporation, Genesee Holdings III, LLC, 4455 Genesee Street, LLC, Calspan Development and Construction LLC
Applicant Address	4455 Genesee Street
Applicant Address 2	
Applicant City	Cheektowaga
Applicant State	New York
Applicant Zip	14225
Phone	(716) 631-4179
Fax	
E-mail	peter.bordonaro@calspan.com
Website	www.calspan.com
NAICS Code	541715

Business Organization

Type of Business	Corporation
Year Established	2005
State in which Organization is established	New York

Individual Completing Application

Name	Peter Bordonaro
Title	Corporate Counsel
Address	4455 Genesee Street
Address 2	
City	Cheektowaga
State	New York
Zip	14225

Phone (716) 631-4179
Fax
E-Mail peter.bordonaro@calspan.com

Company Contact (if different from individual completing application).

Name Peter Sauer
Title President
Address 4455 Genesee Street
Address 2
City Cheektowaga
State New York
Zip 14225
Phone (716) 631-6850
Fax
E-Mail peter.sauer@calspan.com

Company Counsel

Name of Attorney Peter Bordonaro, in-house counsel
Firm Name Calspan
Address 4455 Genesee Street
Address 2
City Cheektowaga
State New York
Zip 14225
Phone (716) 631-4179
Fax
E-Mail peter.bordonaro@calspan.com

Benefits Requested (select all that apply).

Exemption from Sales Tax	Yes
Exemption from Mortgage Tax	Yes
Exemption from Real Property Tax	Yes
Tax Exempt Financing*	No

* (typically for not-for-profits & small qualified manufacturers)

Applicant Business Description

Describe in detail company background, history, products and customers. Description is critical in determining eligibility.

From the initial investigations into occupant behavior which gave rise to the crash test dummy to the pioneering work in safety restraints which led to the seat belt, Calspan has contributed significant transportation safety advances throughout its more than 70 year history. Calspan's businesses and capabilities are sustainable and lasting. As an example, Calspan's tire research facility, built in 1971 and updated in 2014/'15, offers capability that was unique in the world at the time and still remains a powerful force in the industry - ensuring good paying jobs in WNY. Current R&D activities at the project location performed by Calspan include...full-scale vehicle crash testing, vehicle child seat safety testing, tire testing, transonic wind tunnel testing and aircraft development, and vehicle crash data research. Calspan provides testing and engineering services to major domestic and international companies who are looking to improve their product.

Estimated % of sales within Erie County	1 %
Estimated % of sales outside Erie County but within New York State	4 %
Estimated % of sales outside New York State but within the U.S.	70 %
Estimated % of sales outside the U.S.	25 %

(*Percentage to equal 100%)

For your operations, company and proposed project what percentage of your total annual supplies, raw materials and vendor services are purchased from firms in Erie County?

30

Describe vendors within Erie County for major purchases

Appx. 30% of Calspan's annual purchase of supplies/services/materials are from Erie County companies.

Section II: Eligibility Questionnaire - Project Description & Details

Project Location

Address of Proposed Project Facility

40 Sonwil Drive

Town/City/Village of Project Site

Cheektowaga

School District of Project Site

Lancaster CSD

Current Address (if different)

4455 Genesee Street

Current Town/City/Village of Project Site (if different)

Cheektowaga

SBL Number(s) for proposed Project

92.04-1-37

What are the current real estate taxes on the proposed Project Site

appx. \$68,000

If amount of current taxes is not available, provide assessed value for each.

Land

\$ 419,500.00

Building(s)

\$ 2,108,434.00

If available include a copy of current tax receipt.

Are Real Property Taxes current at project location?

Yes

If no please explain

*The ECIDA has an unpaid tax policy and you will be required to certify all taxes and PILOTS are current.

Does the Applicant or any related entity currently hold fee title or have an option/contract to purchase the Project site?

No

If No, indicate name of present owner of the Project Site

Sonwil Distribution Center, Inc.

Does Applicant or related entity have an option/contract to purchase the Project site?

No

Describe the present use of the proposed Project site (vacant land, existing building, etc.)

the proposed project site is an existing building with little to no green space.

Provide narrative and purpose of the proposed project (new build, renovations) square footage of existing and new construction contemplated and/or equipment purchases. Identify specific uses occurring within the project. Describe any and all tenants and any/all end users: (This information is critical in determining project eligibility)

For more than 60 years, Calspan has made significant contributions to vehicle safety. Calspan continues to take steps to build a state of the art Transportation Safety Research campus in Buffalo, New York. After completing major upgrades to Calspan's Tire Research Facility in 2014 and 2015, Calspan had restored its position as a world leader in Tire Testing and Research. Following the major capital equipment upgrade to the Tire Test capabilities, Calspan initiated a \$20,000,000 investment to build a modern crash test center in Buffalo, NY. The Calspan Crash Test Center offers world renowned automotive crash testing and research capabilities. The Crash Test Center was completed in 2018 and has created over 30 new high paying technical jobs in Buffalo, New York. The Crash Test Center offers full scale vehicle crash testing and has played a major role in accelerating the development of life saving technologies. With the emergence of new autonomous vehicle technologies and the electrification of vehicles, safety testing is absolutely essential. The occupant compartment design in future cars will be altered significantly as a human driver becomes unnecessary. With these revolutionary changes, Calspan will continue to support the rapid development of safety restraint technology by enhancing its capabilities through the addition of cutting edge equipment for dynamic sled testing for non-destructive vehicle component testing. The purchase and renovation of a building of approximately 65,000 square feet for a sled testing laboratory would house two highly precise and powerful vehicle test stands. The test stands will be utilized to evaluate automotive restraints, seating, and interior equipment according to domestic and international safety standards. The testing services offered by Calspan would support the needs of United States Department of Transportation, all global automakers and their suppliers. The customer base includes but is not limited to the National Highway Transportation Safety Administration, Nissan, BMW, Mercedes, Hyundai, Kia, Subaru, Honda, Ford, General Motors, Volkswagon and Audi. Industry and the public will benefit from Calspan's innovation and new capabilities to objectively evaluate these critical life-saving technologies. A building of this size will also allow for space to grow our transportation testing business in the future. In connection with the construction of the sled testing laboratory, Calspan would also make general improvements to the facility campus in order to better serve these customers and suppliers, such as improvements to facility infrastructure and technology.

Municipality or Municipalities of current operations

Cheetowaga

Will the Proposed Project be located within a Municipality identified above?

Yes

Will the completion of the Project result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state OR in the abandonment of one or more plants or facilities of the project occupant located within the state?

No

If the Proposed Project is located in a different Municipality within New York State than that Municipality in which current operations are being undertaken, is it expected that any of the facilities in any other Municipality will be closed or be subject to reduced activity?

No

(If yes, you will need to complete the Intermunicipal Move Determination section of this application)

Is the project reasonably necessary to prevent the project occupant from moving out of New York State?

Yes

If yes, please explain and identify out-of-state locations investigated, type of assistance offered and provide supporting documentation available

Calspan wishes to expand our presence in WNY. Vehicle manufacturers and their suppliers have expressed a strong desire for Calspan to relocate testing operations to be in close proximity to their research and development or production facilities in California, Michigan, North Carolina and Alabama. The ability to compete with independent laboratories MGA research in Michigan, transportation research center in Ohio and Ldiada in California, Element in Michigan and Autoliv in Ontario, depends upon access to the most modern test equipment and capabilities. Absent the investment in modern sled technology, vehicle manufacturers are beginning to take their testing to Calspan's competition. The modern test equipment will ensure that Calspan's customers choose Calspan over the other independent test labs who are closer to their production and research centers.

Have you contacted or been contacted by other Local, State and/or Federal Economic Development Agencies?

No

If yes, please indicate the Agency and nature of inquiry below

If the Project could be undertaken without Financial Assistance provided by the Agency, then provide a statement in the space provided below indicating why the Project should be undertaken by the Agency:

The project cannot be undertaken without financial assistance from ECIDA.

Describe the reasons why the Agency's financial assistance is necessary, and the effect the Project will have on the Applicant's business or operations. Focus on competitiveness issues, project shortfalls, etc... Your eligibility determination will be based in part on your answer (attach additional pages if necessary)

Calspan is considering the possibility of investing in a new dynamic sled testing facility at 40 Sonwil Drive in Cheektowaga, NY. The new test laboratory would have the capability to perform non-destructive crash tests and occupant protection evaluations for automotive and aircrafts. The facility will also specialize in vehicle battery testing to support the ongoing electrification of automobiles. The enhancement of the facility is necessary, as the current sled testing facility was opened in 1969 and utilizes outdated technology. Without the needed capital investments, Calspan's sled testing business will fail and Calspan will be forced to exit the marketplace. Such a failure would not only affect the sled testing jobs at Calspan but would pose significant threats to other jobs at Calspan. Vehicle manufacturers and their suppliers have expressed a strong desire for Calspan to relocate testing operations to be in close proximity to their research and development or production facilities in California, Michigan, North Carolina and Alabama. The ability to compete with independent laboratories MGA Research in Michigan, Transportation Research Center in Ohio, Idiada in California, Element in Michigan and Autoliv in Ontario, depends upon access to the most modern test equipment and capabilities. Absent the investment in modern sled technologies, vehicle manufacturers are beginning to take their testing to Calspan's competition. The modern test equipment will ensure that Calspan's customers choose Calspan over the other independent test labs who are closer to their production and research centers

Please confirm by checking the box, below, if there is likelihood that the Project would not be undertaken but for the Financial Assistance provided by the Agency

Yes

If the Applicant is unable to obtain Financial Assistance for the Project, what will be the impact on the Applicant and Erie County?

Calspan's existing sled testing business will imminently fail without this investment. The investment in a new facility at 40 Sonwil Drive and in modern equipment is essential, as the current laboratories were developed decades ago and are outdated technology. To gain a competitive advantage in the marketplace Calspan must keep up with technological developments in the industry but these investments are expensive. If Calspan's sled testing business fails, it is certain that many other jobs at Calspan will be affected. This is due to the fact that Calspan's overhead and corporate structure support multiple testing facilities. If one business unit fails, all of the other are burdened with a larger percentage of overall shared costs which put those business units at risk.

Will project include leasing any equipment?

Yes

If yes, please describe equipment and lease terms.

construction equipment only

Site Characteristics

Is your project located near public transportation?

Yes

If yes describe if site is accessible by either metro or bus line (provide route number for bus lines)

Facility is on Metro Bus route 24

Has a project related site plan approval application been submitted to the appropriate planning department?

No

If Yes, include the applicable municipality's and/or planning department's approval resolution, the related State Environmental Quality Review Act ("SEQR") "negative declaration" resolution, if applicable, and the related Environmental Assessment Form (EAF), if applicable.

If No, list the ECIDA as an "Involved Agency" on the related EAF that will be submitted to the appropriate municipality and/or planning department for site plan approval.

Will the Project meet zoning/land use requirements at the proposed location?

Yes

Describe the present zoning/land use

The proposed location is presently zoned for commercial use.

Describe required zoning/land use, if different

If a change in zoning/land use is required, please provide details/status of any request for change of zoning/land use requirements

N/A

Is the proposed Project located on a site where the known or potential presence of contaminants is complicating the development/use of the property?

No

If yes, please explain

Has a Phase I Environmental Assessment been prepared, or will one be prepared with respect to the proposed Project Site?

Yes

If yes, please provide a copy.

Have any other studies, or assessments been undertaken with respect to the proposed Project Site that indicate the known or suspected presence of contamination that would complicate the site's development?

No

If yes, please provide copies of the study.

If you are purchasing new machinery and equipment, does it provide demonstrable energy efficiency benefits?

Yes

If yes, describe the efficiencies achieved

The new facility and renovation thereof, and the equipment therein, will take into account energy efficiency in every possible instance - from lighting, to HVAC, to construction materials, to all other applicable aspects. For this project, we intend to purchase the following energy savings items: LED lighting, energy efficient HVAC systems, roofing systems with a better R value than current co-located buildings. You may also attach additional information about the machinery and equipment at the end of the application.

Does or will the company or project occupant perform research and development activities on new products/services at the project location?

Yes

If yes, include percentage of operating expenses attributed to R&D activities and provide details.

Current R&D activities at the project location performed by Calspan include: full scale vehicle crash testing, vehicle child safety testing, tire testing, transonic wind tunnel testing and aircraft development, and vehicle crash data research. All of this R&D activity will continue with the potential project investment.

Select Project Type for all end users at project site (you may check more than one)

For purposes of the following, the term "retail sales" means (i) sales by a registered vendor under Article 28 of the Tax Law of the State of New York (the "Tax Law") primarily engaged in the retail sale of tangible personal property (as defined in Section 1101(b)(4)(i) of the Tax Law), or (ii) sales of a service to customers who personally visit the Project.

Will customers personally visit the Project site for either of the following economic activities? If yes with respect to either economic activity indicated below, you will need to complete the Retail section of this application.

Retail Sales	No	Services	Yes
---------------------	----	-----------------	-----

Please check any and all end uses as identified below.

- | | | |
|---|---------------------------|-------------------------------------|
| Yes Acquisition of Existing Facility | No Assisted Living | Yes Back Office |
| No Civic Facility (not for profit) | Yes Commercial | Yes Equipment Purchase |
| No Facility for the Aging | No Industrial | No Life Care Facility (CCRC) |
| No Market Rate Housing | No Mixed Use | No Multi-Tenant |
| No Retail | No Senior Housing | Yes Manufacturing |
| Yes Other | | |
| services and engineering | | |

For proposed facility please include the square footage for each of the uses outlined below

If applicant is paying for FFE for tenants, include in cost breakdown.

			Cost		% of Total Cost
Manufacturing/Processing	square feet	\$	0		0%
Warehouse	square feet	\$	0		0%
Research & Development	65,000 square feet	\$	13,500,000		100%

Commercial	square feet	\$	0	0%
Retail	square feet	\$	0	0%
Office	square feet	\$	0	0%
Specify Other	square feet	\$	0	0%

If you are undertaking new construction or renovations, are you seeking LEED certification from the US Green Building Council?

No

If you answered yes to question above, what level of LEED certification do you anticipate receiving? (Check applicable box)

<BLANK>

Provide estimate of additional construction cost as a result of LEED certification you are seeking < BLANK >

Will project result in significant utility infrastructure cost or uses Yes

What is the estimated project timetable (provide dates).

Start date : acquisition of equipment or construction of facilities

2/1/2021

End date : Estimated completion date of project

6/30/2022

Project occupancy : estimated starting date of occupancy

7/31/2022

Project Information

Estimated costs in connection with Project

1.) Land and/or Building Acquisition

\$ 3,250,000 65,000 square feet acres

2.) New Building Construction

\$ 0 square feet

3.) New Building addition(s)

\$ 0 square feet

4.) Reconstruction/Renovation

\$ 2,000,000 65,000 square feet

5.) Manufacturing Equipment

\$ 4,000,000

6.) Infrastructure Work

\$ 1,000,000

7.) Non-Manufacturing Equipment: (furniture, fixtures, etc.)

\$ 3,000,000

8.) Soft Costs: (Legal, architect, engineering, etc.)

\$ 250,000

9.) Other Cost

\$ 0

**Explain Other
Costs****Total Cost** \$ 13,500,000Construction Cost Breakdown:

Total Cost of Construction	\$ 3,000,000 (sum of 2, 3, 4 and 6 in Project Information, above)
Cost of materials	\$ 2,000,000.00
% sourced in Erie County	75%

Sales and Use Tax:

Gross amount of costs for goods and services that are subject to State and local sales and use tax- said amount to benefit from the Agency's sales and use tax exemption benefit	\$ 5,000,000
---	--------------

Estimated State and local Sales and Use Tax Benefit (product of 8.75% multiplied by the figure, above):	\$ 437,500
--	------------

** Note that the estimate provided above will be provided to the New York State Department of Taxation and Finance. The Applicant acknowledges that the transaction documents may include a covenant by the Applicant to undertake the total amount of investment as proposed within this Application, and that the estimate, above, represents the maximum amount of sales and use tax benefit that the Agency may authorize with respect to this Application. The Agency may utilize the estimate, above, as well as the proposed total Project Costs as contained within this Application, to determine the Financial Assistance that will be offered.

Project refinancing estimated amount, if applicable (for refinancing of existing debt only)	\$ 0
--	------

Have any of the above costs been paid or incurred as of the date of this Application?	No
--	----

If Yes, describe particulars:

Sources of Funds for Project Costs:

Equity (excluding equity that is attributed to grants/tax credits):	\$ 500,000
Bank Financing:	\$ 13,000,000
Tax Exempt Bond Issuance (if applicable):	\$ 0
Taxable Bond Issuance (if applicable):	\$ 0
Public Sources (Include sum total of all state and federal grants and tax credits):	\$ 0
Identify each state and federal grant/credit: (ie Historic Tax Credit, New Market Tax Credit, Brownfield, Cleanup Program, ESD, other public sources)	0
Total Sources of Funds for Project Costs:	\$13,500,000
Have you secured financing for the project?	No

Mortgage Recording Tax Exemption Benefit:

Amount of mortgage, if any that would be subject to mortgage recording tax:

Mortgage Amount (include sum total of construction/permanent/bridge financing).	13,000,000
--	------------

Lender Name, if Known

Estimated Mortgage Recording Tax Exemption Benefit (product of mortgage amount as indicated above multiplied by 3/4 of 1%):	\$97,500
--	----------

Real Property Tax Benefit:

Identify and describe if the Project will utilize a real property tax exemption benefit other than the Agency's PILOT benefit (485-a, 485-b, other):

IDA PILOT Benefit: Agency staff will indicate the estimated amount of PILOT Benefit based on estimated Project Costs as contained herein and anticipated tax rates and assessed valuation, including the annual PILOT Benefit abatement amount for each year of the PILOT benefit and the sum total of PILOT Benefit abatement amount for the term of the PILOT as depicted in the PILOT worksheet in the additional document section.

Percentage of Project Costs financed from Public Sector sources: Agency staff will calculate the percentage of Project Costs financed from Public Sector sources based upon the Sources of Funds for Project Costs as depicted above. The percentage of Project Costs financed from public sector sources will be depicted in the PILOT worksheet in the additional document section.

ECIDA encourages applicants to utilize MBE/WBE contractors for their projects. Describe your company's internal practices that promote MBE/WBE hiring and utilization

Calspan's success is directly tied to the quality of vendors and subcontractors with whom they work. The company continues to search and build upon its network of quality subcontractors/vendors and part of that strategy is to encourage participation of small businesses, disadvantaged, women owned and minority owned companies for all of its projects. Calspan has a track record of engaging M/WBE contractors on past projects such as the new crash test facility where all M/WBE participation requirements related to an Empire State Economic Development Fund capital grant were satisfied. We will strive to engage M/WBE contractors again for this project

Is project necessary to expand project employment?

Yes

Is project necessary to retain existing employment?

Yes

Will project include leasing any equipment?

Yes

If yes, please describe equipment and lease terms.

construction equipment only

Employment Plan (Specific to the proposed project location)

You must include a copy of the most recent NYS-45 Quarterly Combined Withholding, Wage Reporting and Unemployment Insurance Return. The Labor Market Area consists of the following six counties: Erie, Niagara, Chautauqua, Cattaraugus, Wyoming and Genesee.

By statute, Agency staff must project the number of FTE jobs that would be retained and created if the request for Financial Assistance is granted. Agency staff will project such jobs over the TWO Year time period following Project completion. Agency staff converts PT jobs into FTE jobs by dividing the number of PT jobs by two (2).

	Current # of jobs at proposed project location or to be relocated at project location	If financial assistance is granted – project the number of FT and PT jobs to be retained	If financial assistance is granted – project the number of FT and PT jobs to be created upon 24 months (2 years) after Project completion	Estimate number of residents of the Labor Market Area in which the project is located that will fill the FT and PT jobs to be created upon 24 months (2 years) after project completion **
Full time	143	143	20	20
Part time	3	3	0	0
Total	146	146	20	

Salary and Fringe Benefits for Jobs to be Retained and Created

Category of Jobs to be Retained and/or Created	# of Employees Retained and/or Created	Average Salary for Full Time	Average Fringe Benefits for Full Time	Average Salary for Part Time (if applicable)	Average Fringe Benefits for Part Time (if applicable)
Management	38	\$ 114,000	\$ 26,220	\$ 0	\$ 0
Professional	34	\$ 75,000	\$ 17,250	\$ 0	\$ 0
Administrative	4	\$ 57,200	\$ 13,160	\$ 0	\$ 0
Production	87	\$ 56,400	\$ 12,970	\$ 0	\$ 0
Independent Contractor	0	\$ 0	\$ 0	\$ 0	\$ 0
Other	0	\$ 0	\$ 0	\$ 0	\$ 0

** Note that the Agency may utilize the foregoing employment projections, among other items, to determine the financial assistance that will be offered by the Agency to the Applicant. The Applicant acknowledges that the transaction documents may include a covenant by the Applicant to retain the number of jobs and create the number of jobs with respect to the Project as set forth in this Application.

Employment at other locations in Erie County: (provide address and number of employees at each location):

Address	4455 Genesee Street, Cheektowaga		
Full time	70	0	0
Part time	0	0	0
Total	70	0	0

Payroll Information

Annual Payroll at Proposed Project Site upon completion

10,725,933

Estimated average annual salary of jobs to be retained (Full Time)

74,228

Estimated average annual salary of jobs to be retained (Part Time)

25,235

Estimated average annual salary of jobs to be created (Full Time)

70,000

Estimated average annual salary of jobs to be created (Part Time)

0

Estimated salary range of jobs to be created

From (Full Time)	60,000	To (Full Time)	80,000
From (Part Time)	0	To (Part Time)	0

Section III: Environmental Questionnaire

INSTRUCTIONS: Please complete the following questionnaire as completely as possible. If you need additional space to fully answer any question, please attach additional page(s).

General Background Information

Address of Premises

40 Sonwil Drive, Cheektowaga, NY 14225

Name and Address of Owner of Premises

as of the application date, the premises is owned by Sonwil Distribution Center, Inc. with office address at 100 Sonwil Drive, Cheektowaga, NY 14225

Describe the general features of the Premises (include terrain, location of wetlands, coastlines, rivers, streams, lakes, etc.)

existing industrial building with little to no green space

Describe the Premises (including the age and date of construction of any improvements) and each of the operations or processes carried out on or intended to be carried on at the Premises

The premises is currently a light industrial facility used for warehousing and distribution. Construction of new sled testing facility is intended to be carried on at the premises.

Describe all known former uses of the Premises

warehouse/distribution

Does any person, firm or corporation other than the owner occupy the Premises or any part of it?

No

If yes, please identify them and describe their use of the property**Have there been any spills, releases or unpermitted discharges of petroleum, hazardous substances, chemicals or hazardous wastes at or near the Premises?**

No

If yes, describe and attach any incident reports and the results of any investigations**Has the Premises or any part of it ever been the subject of any enforcement action by any federal, state or local government entity, or does the preparer of this questionnaire have knowledge of: a) any current federal, state or local enforcement actions; b) any areas of non-compliance with any federal, state or local laws, ordinances, rules or regulations associated with operations over the past 12 months?**

No

If yes, please state the results of the enforcement action (consent order, penalties, no action, etc.) and describe the circumstances**Has there been any filing of a notice of citizen suit, or a civil complaint or other administrative or criminal procedure involving the Premises?**

No

If yes, describe in full detail

Solid And Hazardous Wastes And Hazardous Substances

Does any activity conducted or contemplated to be conducted at the premises generate, treat or dispose of any petroleum, petroleum-related products, solid and hazardous wastes or hazardous substances?

No

If yes, provide the Premises' applicable EPA (or State) identification number

Have any federal, state or local permits been issued to the Premises for the use, generation and/or storage of solid and hazardous wastes?

No

If yes, please provide copies of the permits.

Identify the transporter of any hazardous and/or solid wastes to or from the Premises

We have no knowledge of any such hazardous and /or solid waste. An environmental assessment would be undertaken with the purchase of the premises. We also have no knowledge of any such enforcement action by any agency as of the application date.

Identify the solid and hazardous waste disposal or treatment facilities which have received wastes from the Premises for the past two (2) years

N/A

Does or is it contemplated that there will occur at the Premises any accumulation or storage of any hazardous wastes on-site for disposal for longer than 90 days?

No

If yes, please identify the substance, the quantity and describe how it is stored

Discharge Into Waterbodies

Briefly describe any current or contemplated industrial process discharges (including the approximate volume, source, type and number of discharge points). Please provide copies of all permits for such discharges

None

Identify all sources of discharges of water, including discharges of waste water, process water, contact or noncontact cooling water, and stormwater. Attach all permits relating to the same. Also identify any septic tanks on site

Waste water from standard office and industrial space (i.e. sinks and bathrooms) will discharge into municipal sanitary systems. Storm water will discharge into municipal storm system.

Is any waste discharged into or near surface water or groundwaters?

No

If yes, please describe in detail the discharge including not only the receiving water's classification, but a description of the type and quantity of the waste

Air Pollution

Are there or is it contemplated that there will be any air emission sources that emit contaminants from the Premises?

No

If yes, describe each such source, including whether it is a stationary combustion installation, process source, exhaust or ventilation system, incinerator or other source

Are any of the air emission sources permitted?

No

If yes, attach a copy of each permit.

Storage Tanks

List and describe all above and under ground storage tanks at the Premises used to store petroleum or gasoline products, or other chemicals or wastes, including the contents and capacity of each tank. Please also provide copies of any registrations/permits for the tanks

None

Have there been any leaks, spills, releases or other discharges (including loss of inventory) associated with any of these tanks?

No

If yes, please provide all details regarding the event, including the response taken, all analytical results or reports developed through investigation (whether internal or external), and the agencies which were involved

Polychlorinated Biphenyls ("PCB" or "PCBs") And Asbestos

Provide any records in your possession or known to you to exist concerning any on-site PCBs or PCB equipment, whether used or stored, and whether produced as a byproduct of the manufacturing process or otherwise.

Have there been any PCB spills, discharges or other accidents at the Premises?

No

If yes, relate all the circumstances

Do the Premises have any asbestos containing materials?

No

If yes, please identify the materials

Section IV: Facility Type - Single or Multi Tenant

Is this a Single Use Facility or a Multi-Tenant Facility?

Single Use Facility

For Single Use Facility

Occupant Name Calspan Corporation
Address 40 Sonwil Drive
Contact Person Peter Bordonaro
Phone (716) 631-4179
Fax
E-Mail peter.bordonaro@calspan.com
Federal ID #
SIC/NAICS Code 541715

SS

■ Section VI: Retail Determination

To ensure compliance with Section 862 of the New York General Municipal Law, the Agency requires additional information if the proposed Project is one where customers personally visit the Project site to undertake either a retail sale transaction or to purchase services.

Please answer the following:

Will any portion of the project (including that portion of the costs to be financed from equity or other sources) consist of facilities or property that are or will be primarily used in making sales of goods or services to customers who personally visit the project site?

No

If yes, complete the Retail Questionnaire Supplement below.

■ Section VII: Adaptive Reuse Projects

Adaptive Reuse is the process of adapting old structures or sites for new purposes.

Are you applying for tax incentives under the Adaptive Reuse Program?

No

Section VIII: Inter-Municipal Move Determination

The Agency is required by state law to make a determination that, if completion of a Project benefiting from Agency Financial Assistance results in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, Agency financial Assistance is required to prevent the project occupant from relocating out of the state, or is reasonably necessary to preserve the project occupant's competitive position in its respective industry.

Current Address

4455 Genesee Street

City/Town

Cheektowaga

State

New York

Zip Code

14225

Will the project result in the removal of an industrial or manufacturing plant of the Project occupant from one area of the state to another area of the state?

No

Will the project result in the abandonment of one or more plants or facilities of the Project occupant located within the state?

No

If Yes to either question, explain how, notwithstanding the aforementioned closing or activity reduction, the Agency's Financial Assistance is required to prevent the Project from relocating out of the State, or is reasonably necessary to preserve the Project occupant's competitive position in its respective industry:

Does this project involve relocation or consolidation of a project occupant from another municipality?

Within New York State

No

Within Erie County

No

If Yes to either question, please, explain

Will the project result in a relocation of an existing business operation from the City of Buffalo?

No

If yes, please explain the factors which require the project occupant to relocate out of the City of Buffalo (For example, present site is not large enough, or owner will not renew leases etc.)

What are some of the key requirements the project occupant is looking for in a new site? (For example, minimum sq. ft., 12 foot ceilings, truck loading docs etc.)

additional square footage, secure premises and facility, unique and world class facility.

If the project occupant is currently located in Erie County and will be moving to a different municipality within Erie County, has the project occupant attempted to find a suitable location within the municipality in which it is currently located?

No

What factors have lead the project occupant to consider remaining or locating in Erie County?

If the current facility is to be abandoned, what is going to happen to the current facility that project occupant is located in?

Please provide a list of properties considered, and the reason they were not adequate. (Some examples include: site not large enough, layout was not appropriate, did not have adequate utility service, etc.) Please include full address for locations.

■ Section IX: Senior Housing

IDA tax incentives may be granted to projects under the Agency's Senior Citizen Rental Housing policy when the project consists of a multi-family housing structure where at least 90% of the units are (or are intended to be) rented to and occupied by a person who is 60 years of age or older.

Are you applying for tax incentives under the Senior Rental Housing policy?

No