

44 17th Street

<u>Instructions and Insurance Requirements Document</u>

Section I: Applicant Background Information

Please answer all questions. Use "None" or "Not Applicable" where necessary. Information in this application may be subject to public review under New York State Law.

<u>Applicant Information - Company Receiving Benefit</u>

Project Name Bush Lofts

Project Summary44 17th Street is a vacant warehouse that Terzo Development is looking to redevelopment into

a multi-family apartment building in the City of Buffalo's West Side.

Applicant Name Carl Montante III
Applicant Address 505 Ellicott Street

Applicant Address 2 Suite 122
Applicant City Buffalo
Applicant State New York
Applicant Zip 14203

Phone (716) 998-3512

Fax

E-mail cmontante@terzodevelopment.com

Website
NAICS Code

Business Organization

Type of Business Limited Liability Company

Year Established 2020 State in which Organization is established New York

Individual Completing Application

Name Carl J. Montante III

Title Founder and CEO

Address 505 Ellicott Street

Address 2 Suite 122
City Buffalo
State New York
Zip 14203

Phone (716) 998-3512

Fax

E-Mail cmontante@terzodevelopment.com

Company Contact (if different from individual completing application)

Name

Title

Address

Address 2

City

State New York

Zip

Phone

Fax

E-Mail

Company Counsel

Name of

Martin Clifford

Attorney

Firm Name

Address 403 Main Street

Address 2 Suite 716

City Buffalo

State New York

Zip 14203

Phone (716) 308-3260

Fax

E-Mail mclifford@cliff-law.com

Benefits Requested (select all that apply)

Exemption from Sales Tax	Yes
Exemption from Mortgage Tax	Yes
Exemption from Real Property Tax	Yes

^{* (}typically for not-for-profits & small qualified manufacturers)

<u>Applicant Business Description</u>

Tax Exempt Financing*

Describe in detail company background, history, products and customers. Description is critical in determining eligibility.

No

Terzo Development, LLC is a private, urban development company based in Buffalo, NY. Carl Montante, III and John Ticco each own 50% of the LLC. Terzo's mission is to help build under-invested communities and neighborhoods in the city of Buffalo, such as the city's West Side, East Side, and First Ward, amongst other areas. Receiving benefits such as sales, mortgage, and property tax exemption would truly help the young company's success and ability to complete more and more projects in these under-invested areas down the road.

Estimated % of sales within Erie County	100 %
Estimated % of sales outside Erie County but within New York State	0 %
Estimated % of sales outside New York State but within the U.S.	0 %

Estimated % of sales outside the U.S.

0 %

(*Percentage to equal 100%)

For your operations, company and proposed project what percentage of your total annual supplies, raw materials and vendor services are purchased from firms in Erie County?

100

Describe vendors within Erie County for major purchases

Vendors have not been chosen yet, but it will be my primary objective to work with my contractor, Paul Lamparelli, to make sure we are purchasing from vendors within Erie County.

Section II: Eligibility Questionnaire - Project Description & Details

Project Location

Address of Proposed Project Facility

44 17th Street, Buffalo, NY 14203

Town/City/Village of Project Site

Buffalo

School District of Project Site

Buffalo School District

Current Address (if different)

Current Town/City/Village of Project Site (if different)

SBL Number(s) for proposed Project

99.60-7-10

What are the current real estate taxes on the proposed Project Site

\$4200

If amount of current taxes is not available, provide assessed value for each.

Land

\$

Building(s)

S

If available include a copy of current tax receipt.

Are Real Property Taxes current at project location?

Yes

If no please explain

From what I know, yes. I do not own the property, but from what I have heard, the estate has kept up on the tax payments.

*The ECIDA has an unpaid tax policy and you will be required to certify all taxes and PILOTS are current.

Does the Applicant or any related entity currently hold fee title or have an option/contract to purchase the Project site?

Yes

If No, indicate name of present owner of the Project Site

Jim Bush Estate

Does Applicant or related entity have an option/contract to purchase the Project site?

Yes

Describe the present use of the proposed Project site (vacant land, existing building, etc.)

The 15,000 sf building is currently vacant and has been for over a year and a half now. I have a letter from the current owner stating how the property has been underused for the last 5+ years. Since the 1980's the property was used as a private residence and photography studio for Mr. Jim Bush. Unfortunately, he lost a battle with caner in July 2019 so the building has been vacant since then and was severely underutilized for years prior to Mr. Bush's passing.

Provide narrative and purpose of the proposed project (new build, renovations) square footage of existing and new construction contemplated and/or equipment purchases. Identify specific uses occurring within the project. Describe any and all tenants and any/all end users: (This information is critical in determining project eligibility)

The existing 15,000 sf building at 44 17th Street has been vacant since July 2019 and was severely underutilized for several years prior. My purpose of this project is to A) renovate a historic structure in the West Side of Buffalo that is in serious jeopardy when it comes to possible demolition, and B) create market/affordable-rate apartment housing for young professionals and students looking to live in the urban footprint of Buffalo. This project's plans call for 13 units (1 of which being affordable at 80% AMI) and 6-7 spaces of off-site parking which will be rented/leased to tenants of the building. We will also be adding a curb cut to the front of the building which will open 3-4 additional parking spaces that are currently unavailable. The end user will be the tenants of the apartment buildings and the property will be owned and held by Terzo Development. Without the ECIDA 7 Year PILOT program, this project will not be able to financially support itself and that is because lenders need to see this benefit approved for their debt service coverage needs to be met.

Municipality or Municipalities of current operations

Buffalo

Will the Proposed Project be located within a Municipality identified above?

Yes

Will the completion of the Project result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state OR in the abandonment of one or more plants or facilities of the project occupant located within the state?

No

If the Proposed Project is located in a different Municipality within New York State than that Municipality in which current operations are being undertaken, is it expected that any of the facilities in any other Municipality will be closed or be subject to reduced activity?

No

(If yes, you will need to complete the Intermunicipal Move Determination section of this application)

Is the project reasonably necessary to prevent the project occupant from moving out of New York State?

No

If yes, please explain and identify out-of-state locations investigated, type of assistance offered and provide supporting documentation available

Have you contacted or been contacted by other Local, State and or Federal Economic Development Agencies?

No

If yes, please indicate the Agency and nature of inquiry below

If the Project could be undertaken without Financial Assistance provided by the Agency, then provide a statement in the space provided below indicating why the Project should be undertaken by the Agency:

The project cannot take place without Financial Assistance provided by the agency as mentioned above. Without the assistance, the project will not be able to repay debt obligations and therefore no return will be made, causing the project not to begin in the first place.

Describe the reasons why the Agency's financial assistance is necessary, and the effect the Project will have on the Applicant's business or operations. Focus on competitiveness issues, project shortfalls, etc... Your eligibility determination will be based in part on your answer (attach additional pages if necessary)

The reason why the Agency's financial assistance is necessary, is because without this help, the project will not take place. Renovation costs are already high (plus the need for a new roof, new HVAC system, new plumbing etc.), so having sales tax and mortgage tax breaks will help in a very beneficial way for the redevelopment efforts of the property. In regard to the property tax and the operating costs of the project, the tax break is necessary for us to cover operating costs and debt obligations. Without the tax break, we will not be able to receive financing on the project and therefore, the project will not happen.

Please confirm by checking the box, below, if there is likelihood that the Project would not be undertaken but for the Financial Assistance provided by the Agency

Yes

If the Applicant is unable to obtain Financial Assistance for the Project, what will be the impact on the Applicant and Erie County?

If we are unable to obtain financial assistance, then there will be an impact on multiple parties including the applicant and Erie County. Impacts such as lower tax revenue, employment opportunity, lending availability for banks in the area who want to invest and help build Buffalo, etc.

Will project include leasing any equipment?

No

If yes, please describe equipment and lease terms.

Site Characteristics

Is your project located near public transportation?

Yes

If yes describe if site is accessible by either metro or bus line (provide route number for bus lines)

The site is accessible by bus. 44 17th Street is .3 miles from 3 bus stops (Summer and Richmond, Richmond and Utica, and Normal and Connecticut). The bus lines are #3, #7 and #12.

Has a project related site plan approval application been submitted to the appropriate planning department?

No

If Yes, include the applicable municipality's and/or planning department's approval resolution, the related State Environmental Quality Review Act ("SEQR") "negative declaration" resolution, if applicable, and the related Environmental Assessment Form (EAF), if applicable.

If No, list the ECIDA as an "Involved Agency" on the related EAF that will be submitted to the appropriate municipality and/or planning department for site plan approval.

Will the Project meet zoning/land use requirements at the proposed location?

Yes

Describe the present zoning/land use

N-2R is the current zoning onsite.

Describe required zoning/land use, if different

If a change in zoning/land use is required, please provide details/status of any request for change of zoning/land use requirements

Is the proposed Project located on a site where the known or potential presence of contaminants is complicating the development/use of the property?

No

If yes, please explain

Has a Phase I Environmental Assessment been prepared, or will one be prepared with respect to the proposed Project Site?

Yes

If yes, please provide a copy.

Have any other studies, or assessments been undertaken with respect to the proposed Project Site that indicate the known or suspected presence of contamination that would complicate the site's development?

Yes

If yes, please provide copies of the study.

If you are purchasing new machinery and equipment, does it provide demonstrable energy efficiency benefits?

No

If yes, describe the efficiencies achieved

We will be buying all high-efficiency appliances such as washers and dryers, refrigerators, and HVAC systems.

You may also attach additional information about the machinery and equipment at the end of the application.

Does or will the company or project occupant perform research and development activities on new products/services at the project location?

No

If yes, include percentage of operating expenses attributed to R&D activities and provide details.

<u>Select Project Type for all end users at project site (you may check more than one)</u>

For purposes of the following, the term "retail sales" means (i) sales by a registered vendor under Article 28 of the Tax Law of the State of New York (the "Tax Law") primarily engaged in the retail sale of tangible personal property (as defined in Section 1101(b)(4)(i) of the Tax Law), or (ii) sales of a service to customers who personally visit the Project.

Will customers personally visit the Project site for either of the following economic activities? If yes with respect to either economic activity indicated below, you will need to complete the Retail section of this application.

Retail Sales No Services No

Please check any and all end uses as identified below.

No Acquisition of Existing Facility No Assisted Living No Back Office

No Civic Facility (not for profit) No Commercial No Equipment Purchase

No Facility for the Aging No Industrial No Life Care Facility (CCRC)

Yes Market Rate Housing No Mixed Use Yes Multi-Tenant
No Retail No Senior Housing No Manufacturing

Yes Other

Affordable Housing

For proposed facility please include the square footage for each of the uses outlined below

If applicant is paying for FFE for tenants, include in cost breakdown.

		Cost	% of Total Cost
Manufacturing/Processing	square feet	\$ 0	0%
Warehouse	square feet	\$ 0	0%
Research & Development	square feet	\$ 0	0%
Commercial	square feet	\$ 0	0%
Retail	square feet	\$ 0	0%
Office	square feet	\$ 0	0%
Specify Other	15,000 square feet	\$ 2,000,000	100%

If you are undertaking new construction or renovations, are you seeking LEED certification from the US Green Building Council?

If you answered yes to question above, what level of LEED certification do you anticipate receiving? (Check applicable box)

<a href="https://example.com/subset/back-nc/4

Provide estimate of additional construction cost as a result of < BLANK >

LEED certification you are seeking

Will project result in significant utility infrastructure cost or uses

Yes

What is the estimated project timetable (provide dates)

Start date: acquisition of equipment or construction of facilities

5/1/2021

End date: Estimated completion date of project

4/1/2022

Project occupancy: estimated starting date of occupancy

4/2/2022

Project Information

Estimated costs in connection with Project

1.) Land and/or Building Acquisition

\$ 500,000 15,000 square feet 1 acres

2.) New Building Construction

\$0 0 square feet

3.) New Building addition(s)

\$0 0 square feet

4.) Reconstruction/Renovation

\$ 2,050,000 15,000 square feet

5.) Manufacturing Equipment

\$0

6.) Infrastructure Work

\$0

7.) Non-Manufacturing Equipment: (furniture, fixtures, etc.)

\$0

8.) Soft Costs: (Legal, architect, engineering, etc.)

\$ 500,000

9.) Other Cost

\$0

Explain Other Costs

Total Cost

\$ 3,050,000

Construction Cost Breakdown:

Total Cost of Construction \$ 2,050,000 (sum of 2, 3, 4 and 6 in Project Information, above)

Cost of materials \$ 1,100,000.00

% sourced in Erie County 100%

Sales and Use Tax:

Gross amount of costs for goods and services that are subject to State and local sales and use tax- said amount to benefit from the Agency's sales and use tax exemption benefit

\$1,100,000

Estimated State and local Sales and Use Tax Benefit (product of \$ 96,250

8.75% multiplied by the figure, above):

** Note that the estimate provided above will be provided to the New York State Department of Taxation and Finance. The Applicant acknowledges that the transaction documents may include a covenant by the Applicant to undertake the total amount of investment as proposed within this Application, and that the estimate, above, represents the maximum amount of sales and use tax benefit that the Agency may authorize with respect to this Application. The Agency may utilize the estimate, above, as well as the proposed total Project Costs as contained within this Application, to determine the Financial Assistance that will be offered.

\$0

Project refinancing estimated amount, if applicable (for

refinancing of existing debt only)

Have any of the above costs been paid or incurred as of the date No of this Application?

If Yes, describe particulars:

Sources of Funds for Project Costs:

Equity (excluding equity that is attributed to grants/tax credits): \$800,000

Bank Financing: \$ 2,250,000

Tax Exempt Bond Issuance (if applicable): \$ 0

Taxable Bond Issuance (if applicable): \$0

Public Sources (Include sum total of all state and federal grants \$ 0

and tax credits):

Identify each state and federal grant/credit: (ie Historic Tax Credit, New Market Tax Credit, Brownfield, Cleanup Program,

ESD, other public sources)

Total Sources of Funds for Project Costs: \$3,050,000

Have you secured financing for the project? No

Mortgage Recording Tax Exemption Benefit:

Amount of mortgage, if any that would be subject to mortgage recording tax:

Mortgage Amount (include sum total of 2,250,000

construction/permanent/bridge financing).

Lender Name, if Known

Estimated Mortgage Recording Tax Exemption Benefit (product of

mortgage amount as indicated above multiplied by 3/4 of 1%):

Real Property Tax Benefit:

Identify and describe if the Project will utilize a real property N/A tax exemption benefit other than the Agency's PILOT benefit (485-a, 485-b, other):

IDA PILOT Benefit: Agency staff will indicate the estimated amount of PILOT Benefit based on estimated Project Costs as contained herein and anticipated tax rates and assessed valuation, including the annual PILOT Benefit abatement amount for each year of the PILOT benefit and the sum total of PILOT Benefit abatement amount for the term of the PILOT as depicted in the PILOT worksheet in the additional document section.

\$16,875

<u>Percentage of Project Costs financed from Public Sector sources</u>: Agency staff will calculate the percentage of Project Costs financed from Public Sector sources based upon the Sources of Funds for Project Costs as depicted above. The percentage of Project Costs financed from public sector sources will be depicted in the PILOT worksheet in the additional document section.

ECIDA encourages applicants to utilize MBE/WBE contractors for their projects. Describe your company's internal practices that promote MBE/WBE hiring and utilization

While we are a brand new company, we are still working through internal policies. However, I have and will continue to make it known to contractors that we use how we want to see MBE and WBE subcontractors given the opportunity to work on Terzo Projects.

Is project necessary to expand project employment?

Yes

Is project necessary to retain existing employment?

Yes

Will project include leasing any equipment?

No

If yes, please describe equipment and lease terms.

Employment Plan (Specific to the proposed project location)

You must include a copy of the most recent NYS-45 Quarterly Combined Withholding, Wage Reporting and Unemployment Insurance Return. The Labor Market Area consists of the following six counties: Erie, Niagara, Chautauqua, Cattaraugus, Wyoming and Genessee.

By statute, Agency staff must project the number of FTE jobs that would be retained and created if the request for Financial Assistance is granted. Agency staff will project such jobs over the TWO Year time period following Project completion. Agency staff converts PT jobs into FTE jobs by dividing the number of PT jobs by two (2).

	Current # of jobs at proposed project location or to be relocated at project location	If financial assistance is granted – project the number of FT and PT jobs to be retained	If financial assistance is granted – project the number of FT and PT jobs to be created upon 24 months (2 years) after Project completion	Estimate number of residents of the Labor Market Area in which the project is located that will fill the FT and PT jobs to be created upon 24 months (2 years) after project completion **
Full time	0	0	0	0
Part time	0	0	1	1
Total	0	0	1	

Salary and Fringe Benefits for Jobs to be Retained and Created

Category of Jobs to be Retained and/or Created	# of Employees Retained and/or Created	Average Salary for Full Time	Average Fringe Benefits for Full Time	Average Salary for Part Time (if applicable)	Average Fringe Benefits for Part Time (if applicable)
Management	0	\$0	\$0	\$ 0	\$0
Professional	0	\$0	\$ 0	\$0	\$0
Administrative	0	\$0	\$0	\$ 0	\$0
Production	0	\$0	\$0	\$ 0	\$0
Independent Contractor	1	\$ 0	\$0	\$ 15,000	\$0
Other	0	\$ O	\$0	\$0	\$0

^{**} Note that the Agency may utilize the foregoing employment projections, among other items, to determine the financial assistance that will be offered by the Agency to the Applicant. The Applicant acknowledges that the transaction documents may include a covenant by the Applicant to retain the number of jobs and create the number of jobs with respect to the Project as set forth in this Application.

Employment at other locations in Erie County: (provide address and number of employees at each location):

Address			
Full time	0	0	0
Part time	0	0	0
Total	0	0	0

Payroll Information

Annual Payroll at Proposed Project Site upon completion

15,000

Estimated average annual salary of jobs to be retained (Full Time)

0

Estimated average annual salary of jobs to be retained (Part Time)

0

Estimated average annual salary of jobs to be created (Full Time)

0

Estimated average annual salary of jobs to be created (Part Time)

15,000

Estimated salary range of jobs to be created

From (Full Time) 0 To (Full Time) 0

From (Part Time) 15,000 To (Part Time) 15,000

Section III: Environmental Questionnaire

INSTRUCTIONS: Please complete the following questionnaire as completely as possible. If you need additional space to fully answer any question, please attach additional page(s).

General Background Information

Address of Premises

44 17th Street Buffalo, NY 14203

Name and Address of Owner of Premises

Carl Montante III 505 Ellicott Street, Suite 122 Buffalo, NY 14203

Describe the general features of the Premises (include terrain, location of wetlands, coastlines, rivers, streams, lakes, etc.)

The premises at 44 17th Street is a vacant warehouse that sits on .304 acres within a residential street/neighborhood in the West Side of Buffalo.

Describe the Premises (including the age and date of construction of any improvements) and each of the operations or processes carried out on or intended to be carried on at the Premises

From what I know, the property was built in the 1880's as a Livery Horse Stable and has changed owners a few times over the last 100+ years. Currently, it is vacant and waiting for redevelopment.

Describe all known former uses of the Premises

Livery Horse Stable Ice Cream Truck Warehouse Light Framing Shop (Woodworking, mattresses, beds, etc.) Photography Studio/Private Residence

Does any person, firm or corporation other than the owner occupy the Premises or any part of it?

No

If yes, please identify them and describe their use of the property

Have there been any spills, releases or unpermitted discharges of petroleum, hazardous substances, chemicals or hazardous wastes at or near the Premises?

Yes

If yes, describe and attach any incident reports and the results of any investigations

There was a gas tank on the property, under the parking pad, that has been removed and marked as clean by the NYSDEC.

Has the Premises or any part of it ever been the subject of any enforcement action by any federal, state or local government entity, or does the preparer of this questionnaire have knowledge of: a) any current federal, state or local enforcement actions; b) any areas of non-compliance with any federal, state or local laws, ordinances, rules or regulations associated with operations over the past 12 months?

No

If yes, please state the results of the enforcement action (consent order, penalties, no action, etc.) and describe the circumstances

Has there been any filing of a notice of citizen suit, or a civil complaint or other administrative or criminal procedure involving the Premises?

No

If yes, describe in full detail

Solid And Hazardous Wastes And Hazardous Substances

Does any activity conducted or contemplated to be conducted at the premises generate, treat or dispose of any petroleum,

petroleum-related products, solid and hazardous wastes or hazardous substances?

No

If yes, provide the Premises' applicable EPA (or State) identification number

Have any federal, state or local permits been issued to the Premises for the use, generation and/or storage of solid and hazardous wastes?

No

If yes, please provide copies of the permits.

Identify the transporter of any hazardous and/or solid wastes to or from the Premises

Identify the solid and hazardous waste disposal or treatment facilities which have received wastes from the Premises for the past two (2) years

Does or is it contemplated that there will occur at the Premises any accumulation or storage of any hazardous wastes on-site for disposal for longer than 90 days?

No

If yes, please identify the substance, the quantity and describe how it is stored

Discharge Into Waterbodies

Briefly describe any current or contemplated industrial process discharges (including the approximate volume, source, type and number of discharge points). Please provide copies of all permits for such discharges

N/A

Identify all sources of discharges of water, including discharges of waste water, process water, contact or noncontact cooling water, and stormwater. Attach all permits relating to the same. Also identify any septic tanks on site

N/A

Is any waste discharged into or near surface water or groundwaters?

No

If yes, please describe in detail the discharge including not only the receiving water's classification, but a description of the type and quantity of the waste

Air Pollution

Are there or is it contemplated that there will be any air emission sources that emit contaminants from the Premises?

No

If yes, describe each such source, including whether it is a stationary combustion installation, process source, exhaust or ventilation system, incinerator or other source

Are any of the air emission sources permitted?

No

If yes, attach a copy of each permit.

Storage Tanks

List and describe all above and under ground storage tanks at the Premises used to store petroleum or gasoline products, or other chemicals or wastes, including the contents and capacity of each tank. Please also provide copies of any registrations/permits for the tanks

N/A

Have there been any leaks, spills, releases or other discharges (including loss of inventory) associated with any of these tanks?

No

If yes, please provide all details regarding the event, including the response taken, all analytical results or reports developed through investigation (whether internal or external), and the agencies which were involved

Polychlorinated Biphenyls ("PCB" or "PCBs") And Asbestos

Provide any records in your possession or known to you to exist concerning any on-site PCBs or PCB equipment, whether used or stored, and whether produced as a byproduct of the manufacturing process or otherwise.

Have there been any PCB spills, discharges or other accidents at the Premises?

No

If yes, relate all the circumstances

Do the Premises have any asbestos containing materials?

No

If yes, please identify the materials

Section IV: Facility Type - Single or Multi Tenant

Is this a Single Use Facility or a Multi-Tenant Facility?

Multi-Tenant Facility

Multi-Tenant Facility (to be filled out by developer)

Please explain what market conditions support the construction of this multi-tenant facility

Buffalo has seen a spike in housing needs in the past year and that demand is continuing to grow. Redeveloping 13 units in the West Side of Buffalo will be a sought after dwelling once complete.

Have any tenant leases been entered into for this project?

No

If yes, please list below and provide square footage (and percent of total square footage) to be leased to tenant and NAICS Code for tenant and nature of business

	Current Address (situ state	# of sq ft and % of total to	SIC or NAICS-also briefly describe type of
Tenant Name	rin)	be occupied at new projet	SIC or NAICS-also briefly describe type of business, products services, % of sales in Erie
	Ζίβ)	site	Co.

^{*}fill out table for each tenant and known future tenants

Section VI: Retail Determination

To ensure compliance with Section 862 of the New York General Municipal Law, the Agency requires additional information if the proposed Project is one where customers personally visit the Project site to undertake either a retail sale transaction or to purchase services. Please answer the following:

Will any portion of the project (including that portion of the costs to be financed from equity or other sources) consist of facilities or property that are or will be primarily used in making sales of goods or services to customers who personally visit the project site?

No

If yes, complete the Retail Questionnaire Supplement below.

Section VII: Adaptive Reuse Projects

Adaptive Reuse is the process of adapting old structures or sites for new purposes.

Are you applying for tax incentives under the Adaptive Reuse Program?

Yes

What is the age of the structure (in years)? 140

Has the structure been vacant or underutilized for a minimum of 3 years? (Underutilized is defined as a minimum of 50% of the rentable square footage of the structure being utilized for a use for which the structure was not designed or intended)

Yes

If vacant, number of years vacant.

2

If underutilized, number of years underutilized.

5

Describe the use of the building during the time it has been underutilized:

For the last 40+ years, Mr. Jim Bush owned and worked out of this building. Unfortunately, Mr. Bush passed away from cancer in July 2019 and for the previous 5 years, the building, according to his brother, was underutilized. I have received a letter from Mr. Bush's brother explaining his thoughts and reasoning.

Is the structure currently generating insignificant income? (Insignificant income is defined as income that is 50% or less than the market rate income average for that property class)

No

If yes, please provide dollar amount of income being generated, if any

If apartments are planned in the facility, please indicate the following:

	Number of Units	Sq. Ft. Range Low to High	Rent Range Low to High
1 Bedroom	3	635 - 1,007	\$900 - \$1,400
2 Bedroom	7	812 - 1,240	\$1,137 - \$1,740
3 Bedroom	2	1,350 - 1,625	\$1,890 - \$2,275
Other	1	483 - 483	\$532 - \$600

Does the site have historical significance?

No

If yes, please indicate historical designation

Are you applying for either State/Federal Historical Tax Credit Programs?

No

If yes, provide estimated value of tax credits

Briefly summarize the financial obstacles to development that this project faces without ECIDA or other public assistance. Please provide the ECIDA with documentation to support the financial obstacles to development (you will be asked to provide cash flow projections documenting costs, expenses and revenues with and without IDA and other tax credits included indicating below average return on investment rates compared to regional industry averages)

Without cost savings from the property taxes, the project will return a negative cash flow after debt service. Due to that reason, the banks and/or any other lending provider will not issue a loan.

Briefly summarize the demonstrated support that you intend to receive from local government entities. Please provide ECIDA with

documentation of this support in the form of signed letters from these entities

I have spoken with Lisa Hicks at the City of Buffalo and while nothing has been formally documented, she sounds excited about the project and potential investment that will happen in the City of Buffalo's West Side.

Indicate other factors that you would like the Agency to consider such as: structure or site presents significant public safety hazard and or environmental remediation costs, structure presents significant costs associated with building code compliance

The structure, as it currently sits, needs work. There are leaks in the roof, there are exterior bricks that are crumbling and falling, and the building is vacant. On top of the roof, we need a total gut renovation of flooring, interior walls, HVAC and Plumbing systems, etc. This is a perfect opportunity to bring an old building back to life, provide exceptional housing in the city's West End, and help a new, young developer in the city of Buffalo that wants to invest time, money and effort back into this amazing city.

Indicate census tract of project location

State Code: 36 County Code: 029 Tract Code: 0067.01

Indicate how project will eliminate slum and blight

The building is currently vacant and unused. Redeveloping it into an apartment/multi-tenant building will help eliminate slum and blight.

If project will be constructed to LEED standards indicate renewable resources utilized

N/A

Section VIII: Inter-Municipal Move Determination

The Agency is required by state law to make a determination that, if completion of a Project benefiting from Agency Financial Assistance results in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, Agency financial Assistance is required to prevent the project occupant from relocating out of the state, or is reasonably necessary to preserve the project occupant's competitive position in its respective industry.

Current Address

44 17th Street

City/Town

Buffalo

State

New York

Zip Code

14203

Will the project result in the removal of an industrial or manufacturing plant of the Project occupant from one area of the state to another area of the state?

No

Will the project result in the abandonment of one or more plants or facilities of the Project occupant located within the state?

No

If Yes to either question, explain how, notwithstanding the aforementioned closing or activity reduction, the Agency's Financial Assistance is required to prevent the Project from relocating out of the State, or is reasonably necessary to preserve the Project occupant's competitive position in its respective industry:

Does this project involve relocation or consolidation of a project occupant from another municipality?

Within New York State No

Within Erie County No

If Yes to either question, please, explain

Will the project result in a relocation of an existing business operation from the City of Buffalo?

No

If yes, please explain the factors which require the project occupant to relocate out of the City of Buffalo (For example, present site is not large enough, or owner will not renew leases etc.)

What are some of the key requirements the project occupant is looking for in a new site? (For example, minimum sq. ft., 12 foot ceilings, truck loading docs etc.)

Onsite parking (6-7 spaces), mix of unit sizes, in-unit laundry, fabulous natural light, close proximity to various shops, bars and restaurants as well as public transportation, bike storage onsite.

If the project occupant is currently located in Erie County and will be moving to a different municipality within Erie County, has the project occupant attempted to find a suitable location within the municipality in which it is currently located?

<BLANK>

What factors have lead the project occupant to consider remaining or locating in Erie County?

If the current facility is to be abandoned, what is going to happen to the current facility that project occupant is located in?

Please provide a list of properties considered, and the reason they were not adequate. (Some examples include: site not large

enough, layout was not appropriate, did not have adequate utility service, etc.) Please include full address for locations.

Section IX: Senior Housing

IDA tax incentives may be granted to projects under the Agency's Senior Citizen Rental Housing policy when the project consists of a multifamily housing structure where at least 90% of the units are (or are intended to be) rented to and occupied by a person who is 60 years of age or older.

Are you applying for tax incentives under the Senior Rental Housing policy?

No ·

in-person public attendance or participation at this hearing. Nonetheless, and in furtherance of the provisions of Section 859-a of the NYS General Municipal Law requiring interested parties be provided a reasonable opportunity, both orally and in writing, to present their views with respect to the Project, and pursuant to Governor Cuomo's Executive Order 202.15 issued on April 9, 2020 authorizing the conduct of public hearings through use of telephone conference, video conference and/or other similar service, the Agency will livestream the Public Hearing for those wanting to listen only at https://www.ecidany.com/streaming. The Agency will provide public access provide oral comments during the Public Hearing https://www.ecidany.com/public-comment-and-registration. If you would like to make oral comments at the Public Hearing, please register to do so no later than 12:00 p.m. on February 12, 2021. After registering, you will receive a confirmation email containing information about joining the call to provide oral comments. Finally, the Agency also encourages all interested parties to submit written comments to the Agency, which will all be included within the public hearing record. Any written comments may be sent on the Agency's website, or mailed to the Agency at 95 Perry Street-Suite 403, Buffalo, NY 14203 until the comment period closes at 4:00 p.m. on February 23, 2021.

Erie County Industrial Development Agency