

VIRTUAL PUBLIC HEARING SCRIPT

**Calspan Corporation, Genesee Holdings III, LLC,
4455 Genesee Street, LLC, Calspan Development and
Construction, LLC and/or Individual(s) or
Affiliate(s), Subsidiary(ies), or Entity(ies) formed or
to be formed on its behalf Project**

Public Hearing to be held on December 30, 2020 at 10:00 a.m.
via Virtual Conference Software

ATTENDANCE:

Peter Sauer – Calspan Corporation
Gregory Campbell – Calspan Corporation
Peter Bordonaro – Calspan Corporation
Steve Federico – Calspan Corporation
Karen Fiala - ECIDA
Carrie Hocieniec - ECIDA
Brian Krygier - ECIDA

☒ 1. WELCOME: Call to Order and Identity of Hearing Officer.

Hearing Officer: Welcome. This public hearing is now open; it is 10:03 a.m. My name is Grant Lesswing. I am the Business Development Officer of the Erie County Industrial Development Agency, and I have been designated by the Agency to be the hearing officer to conduct this virtual public hearing. This public hearing is being live-streamed and made accessible on the Agency's website at www.ecidany.com. Pre-registration for anyone wishing to speak at today's public hearing was required through our website. Today I am joined by Brian Krygier, ECIDA Systems Analyst who will be the Hearing Moderator and he will be managing the public comment portion of this hearing.

☒ 2. PURPOSE: Purpose of the Hearing.

Hearing Officer: We are here to hold the public hearing on the Calspan Corporation, Genesee Holdings III, LLC, 4455 Genesee Street, LLC, Calspan Development and Construction, LLC and/or Individual(s) or Affiliate(s), Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf project. The transcript of this hearing will be reviewed and considered by the Agency in determination of this project. Notice of this hearing appeared in [The Buffalo News](#) on Friday, December 18, 2020.

☒ 3. PROJECT SUMMARY: Description of Project and Contemplated Agency Benefits.

Hearing Officer: The proposed project (the "Project") consists of: (i) the acquisition by the Agency of a leasehold interest in certain property located at located at 40 Sonwil Drive, Town of Cheektowaga, Erie County, New York (the "Land) and any existing

improvements located thereon (the "Existing Improvements"), together with the approximately 65,000 +/- square foot building thereon (the "Existing Improvements"), (ii) the renovation of the Existing Improvements to be used by the Company for a sled testing laboratory which would house two highly precise and powerful vehicle test stands (the "Improvements"); and (iii) the acquisition and installation therein, thereon or thereabout of certain machinery, equipment and related personal property (the "Equipment" and, together with the Land, the Existing Improvements, and the Improvements, the "Facility"), all to be used by the Company. The Facility will be initially operated and/or managed by the Company.

The proposed financial assistance contemplated by the Agency includes New York State and local sales and use tax exemption benefits, mortgage recording tax exemption benefits, and real property tax abatement benefits (in compliance with Agency's uniform tax exemption policy).

4. FORMAT OF HEARING: Review rules and manner in which the hearing will proceed.

Hearing Officer: All those who have joined this conference call were required to pre-register through our website (www.ecidany.com). Everyone who has pre-registered will be given an opportunity to make statements and/or comments on the Project.

If you have a written statement or comment to submit for the record, please submit it on the Agency's website or mail to the Agency at 95 Perry Street, Suite 403, Buffalo, New York 14203. The comment period closes on January 26, 2021. There are no limitations on written statements or comments.

5. PUBLIC COMMENT: Hearing Officer gives the Public an opportunity to speak.

Hearing Officer: Those interested in making a statement or comment will be called upon by Brian in the order that they registered for this meeting. Please begin by stating your name and address; if you are representing a company, please identify the company. I request that speakers keep statements and/or comments to 5 minutes, and if possible, 3 minutes.

The Hearing Moderator introduces each participant in the order they registered for this meeting.

Peter Sauer - The acquisition and renovation of the building at 40 Sonwil Drive will enable Calspan to expand our testing capability and meet our customers' needs well into the future. The modern facility and equipment will ensure that Calspan's customers choose Calspan over other testing labs for years to come. We are grateful for the enabling support of the Erie County Industrial Development Agency and for the support of the public on this exciting project that will bring cutting-edge technology, new investment and construction, and new and permanent good-paying jobs to Western New York

6. ADJOURNMENT:

As there were no further statements and/or comments, the Hearing Officer closed the public hearing at 10:08 a.m.

**SIGN IN SHEET
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Project Location: 40 Sonwil Drive, Cheektowaga, New York 14225

Name	Company and/or Address	X box to speak/ comment
Peter Sauer	Calspan Corporation 4455 Genesee Street Cheektowaga, New York 14225	X
Gregory Campbell	Calspan Corporation 4455 Genesee Street Cheektowaga, New York 14225	
Peter Bordonaro	Calspan Corporation 4455 Genesee Street Cheektowaga, New York 14225	
Steve Federico	Calspan Corporation 4455 Genesee Street Cheektowaga, New York 14225	
Karen Fiala	ECIDA 95 Perry Street, Suite 403 Buffalo, New York 14203	
Carrie Hocieniec	ECIDA 95 Perry Street, Suite 403 Buffalo, New York 14203	
Brian Krygier	ECIDA 95 Perry Street, Suite 403 Buffalo, New York 14203	