



## Trucking terminal

Instructions and Insurance Requirements Document

### Section I: Applicant Background Information

Please answer all questions. Use "None" or "Not Applicable" where necessary. Information in this application may be subject to public review under New York State Law.

#### Applicant Information - Company Receiving Benefit

**Project Name** Kamax LLC  
**Project Summary** Trucking terminal/warehouse in West Seneca, NY  
**Applicant Name** KAMAX LLC/Raine Logistics Inc  
**Applicant Address** 2890 North America dr  
**Applicant Address 2**  
**Applicant City** West Seneca  
**Applicant State** New York  
**Applicant Zip** 14224  
**Phone** (716) 810-9471  
**Fax** (716) 932-7114  
**E-mail** rainelogistics@gmail.com  
**Website** www.rainelogisticsinc.com  
**NAICS Code**

#### Business Organization

**Type of Business** Limited Liability Company  
**Year Established** 2019  
**State in which Organization is established** New York

#### Individual Completing Application

**Name** Petro Kushnir  
**Title** President  
**Address** Po Box 513  
**Address 2**  
**City** Getzville  
**State** New York  
**Zip** 14068  
**Phone** (716) 810-9471

**Fax** (716) 932-7114

**E-Mail** rainelogistics@gmail.com

Company Contact (if different from individual completing application)

**Name**

**Title**

**Address**

**Address 2**

**City**

**State**

**Zip**

**Phone**

**Fax**

**E-Mail**

Company Counsel

**Name of Attorney** Ralph Lorigo

**Firm Name** The Law Office of Ralph C. Lorigo

**Address** 101 Slade ave

**Address 2**

**City** West Seneca

**State** New York

**Zip** 14224

**Phone** (716) 824-7200

**Fax** (716) 824-8728

**E-Mail** lorigo@lorigo.com

Benefits Requested (select all that apply).

**Exemption from Sales Tax** Yes

**Tax Exempt Financing\*** No

\* (typically for not-for-profits & small qualified manufacturers)

**Exemption from Mortgage Tax** Yes

**Exemption from Real Property Tax** Yes

Applicant Business Description

**Describe in detail company background, history, products and customers. Description is critical in determining eligibility.**

Raine Logistics, Inc is a trucking company that is based in Buffalo, NY. It was founded in 2007 and successfully has been providing trucking services for customers in Western New York and nationwide. We specialize in hauling dry freight from Western New York to TX, AZ, CA, NV, UT. Our customers include companies like: 1) Tesla in Buffalo, NY; 2) Iovate Health Sciences in Blasdell, NY; 3) Speed Global Services in Kenmore, NY; 4) First Source in Tonawanda, NY; 5) Whiting Doors in Akron, NY; 9) Once Again Nut Butter in Perry, NY; 10) Oatka Milk in Batavia, NY; 11) Sonwil Distribution in West Seneca, NY; 12) ESSA in Cheektowaga, NY; 13) Cibiya America in Grand Prairie, TX; 14) Tesla in Hayward, CA.

**Estimated % of sales within Erie County** 60 %

**Estimated % of sales outside Erie County but within New York State** 20 %

**Estimated % of sales outside New York State but within the U.S.** 20 %

**Estimated % of sales outside the U.S.** 0 %

(\*Percentage to equal 100%)

**For your operations, company and proposed project what percentage of your total annual supplies, raw materials and vendor services are purchased from firms in Erie County?**

100

**Describe vendors within Erie County for major purchases**

Kulback's is doing the site work, distributing the building, erecting the building, Kimil construction for plumbing. DWC Simonelli. Mandon. A touch of Heaven Painting. Mike Lina for paving. Federowicz will be doing the concrete. Upstate rebar for rebar. Service Partners for insulation. Hamburg overhead door for doors and levelers. Forest Materials. Advantage flooring for finished flooring and vinyl base. J&L for landscaping... RTJ Enterprises for the final cleaning.

**Section II: Eligibility Questionnaire - Project Description & Details**

Project Location

**Address of Proposed Project Facility**

2890 North America dr

**Town/City/Village of Project Site**

West Seneca

**School District of Project Site**

West Seneca

**Current Address (if different)**

**Current Town/City/Village of Project Site (if different)**

**SBL Number(s) for proposed Project**

TBD

**What are the current real estate taxes on the proposed Project Site**

0

**If amount of current taxes is not available, provide assessed value for each.**

Land

\$

Building(s)

\$

If available include a copy of current tax receipt.

**Are Real Property Taxes current at project location?**

Yes

**If no please explain**

\*The ECIDA has an unpaid tax policy and you will be required to certify all taxes and PILOTS are current.

**Does the Applicant or any related entity currently hold fee title or have an option/contract to purchase the Project site?**

Yes

**If No, indicate name of present owner of the Project Site**

**Does Applicant or related entity have an option/contract to purchase the Project site?**

Yes

**Describe the present use of the proposed Project site (vacant land, existing building, etc.)**

vacant land

**Provide narrative and purpose of the proposed project (new build, renovations) square footage of existing and new construction contemplated and/or equipment purchases. Identify specific uses occurring within the project. Describe any and all tenants and any/all end users: (This information is critical in determining project eligibility)**

KAMAX,LLC is a holding company ,where Raine Logistics,Inc is Buffalo,NY based trucking company will be the tenant. Raine Logistics,Inc has been servicing customers in Western New York since 2007. We haul dry freight from Buffalo, Rochester, Syracuse and surrounding areas to 48 states. Our fleet consists of 9 tractors and 11 trailers. We service customers like Iovate Health,Once Again Nut Butter,Tesla, First Source and many others. Freight commodity include food products,electronic, auto part,solar panels,etc. To provide quality shipping services for our customers we have the knowledge and expertise. Our fleets consists of of 2018 and newer equipment to get goods delivered without delay and damage. Our current terminal of 6000 square feet is leased and became too small for our operations.With several issues like not sufficient parking, poor security and unsatisfactory warehouse condition we looked into several options of buying and leasing around Buffalo and surrounding towns. As we could not find building that would satisfy our needs for current operation and future expansion a decision was made to build a new terminal in West Seneca which had developed industrial park with easy access to the Thruway. With the help of our new partners at Kulback's Construction Company we were able to outline this project and start the ball rolling. Our new terminal will be located on 8 acres of industrial land ,fully fenced lot and 14380 square feet warehouse. It will be used for cross dock and short term storage of customers` products. Parking lot will provide safe parking for our equipment and drivers personal vehicles while they are on the road. Raine Logistics,Inc is a small trucking company with very hard working people that are inspired by by what we do and very proud of it , especially nowadays,when we know that every load delivered makes a difference. In order to achieve our goal we need assistance from ECIDA to help our company keep financial balance and remain a dependable business partner to our customers.

**Municipality or Municipalities of current operations**

Town of West Seneca

**Will the Proposed Project be located within a Municipality identified above?**

Yes

**Will the completion of the Project result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state OR in the abandonment of one or more plants or facilities of the project occupant located within the state?**

Yes

**If the Proposed Project is located in a different Municipality within New York State than that Municipality in which current operations are being undertaken, is it expected that any of the facilities in any other Municipality will be closed or be subject to reduced activity?**

Yes

(If yes, you will need to complete the Intermunicipal Move Determination section of this application)

**Is the project reasonably necessary to prevent the project occupant from moving out of New York State?**

No

**If yes, please explain and identify out-of-state locations investigated, type of assistance offered and provide supporting documentation available**

**Have you contacted or been contacted by other Local, State and/or Federal Economic Development Agencies?**

No

**If yes, please indicate the Agency and nature of inquiry below**

**If the Project could be undertaken without Financial Assistance provided by the Agency, then provide a statement in the space provided below indicating why the Project should be undertaken by the Agency:**

Financial assistance will give us assurance to complete the project. It will help secure future stability and expansion of the company.

**Describe the reasons why the Agency's financial assistance is necessary, and the effect the Project will have on the Applicant's business or operations. Focus on competitiveness issues, project shortfalls, etc... Your eligibility determination will be based in part on your answer (attach additional pages if necessary)**

Raine Logistics,Inc is Buffalo,N.Y. based trucking company that is in need of new terminal . Current location that we lease does not satisfy the need for safe operations. After 2 years of research and looking into different options of leasing and buying a property we made a decision to build our own terminal to the specs that would satisfy our operation. The land was purchased in West Seneca,N.Y. in industrial park that is perfect location for us. With the help of our new partners at Kulback's Construction Company we defined the project requirements and estimated the cost of the building and paved lot of \$2,000,000. Our financial institution approved \$2,000,000 mortgage. On November 7, 2019 a meeting was held by Industrial Park Review Committee of West Seneca,N.Y., which reviewed Raine Logistics project at 2890 North America drive in West Seneca,N.Y. An approval of restricted use permit was later granted at town's Board Meeting. Significant amount of work has been done to locate suitable location, find reputable builder and secure financing . Continuous improvement is required for us to grow, be competitive and provide qualitative services to our customers. New terminal will be a cornerstone for our success in the future and also will have a positive impact on a local economy. We are seeking assistance from ECIDA on exemption from Sales Tax, Mortgage Tax and real Property Tax. It will help us stay financially balanced, competitive among other carriers by keeping cost down on our services and give us time to grow stronger and expand for the benefit of local economy.

**Please confirm by checking the box, below, if there is likelihood that the Project would not be undertaken but for the Financial Assistance**

**provided by the Agency**

Yes

**If the Applicant is unable to obtain Financial Assistance for the Project, what will be the impact on the Applicant and Erie County?**

If Financial Assistance not provided the project may be delayed or cancelled. We will have to increase the cost on our services to the customers which will make us less competitive.

**Will project include leasing any equipment?**

No

If yes, please describe equipment and lease terms.

Site Characteristics**Is your project located near public transportation?**

Yes

**If yes describe if site is accessible by either metro or bus line (provide route number for bus lines)**

BUS#75

**Has a project related site plan approval application been submitted to the appropriate planning department?**

Yes

**If Yes, include the applicable municipality's and/or planning department's approval resolution, the related State Environmental Quality Review Act ("SEQR") "negative declaration" resolution, if applicable, and the related Environmental Assessment Form (EAF), if applicable.**

**If No, list the ECIDA as an "Involved Agency" on the related EAF that will be submitted to the appropriate municipality and/or planning department for site plan approval.**

**Will the Project meet zoning/land use requirements at the proposed location?**

Yes

**Describe the present zoning/land use**

Industrial

**Describe required zoning/land use, if different**

**If a change in zoning/land use is required, please provide details/status of any request for change of zoning/land use requirements**

**Is the proposed Project located on a site where the known or potential presence of contaminants is complicating the development/use of the property?**

No

**If yes, please explain**

**Has a Phase I Environmental Assessment been prepared, or will one be prepared with respect to the proposed Project Site?**

Yes

If yes, please provide a copy.

**Have any other studies, or assessments been undertaken with respect to the proposed Project Site that indicate the known or suspected presence of contamination that would complicate the site's development?**

No

If yes, please provide copies of the study.

**If you are purchasing new machinery and equipment, does it provide demonstrable energy efficiency benefits?**

Yes

**If yes, describe the efficiencies achieved**

Well sealed and insulated building , all LED lighting, 3 sides large windows to provide daylight, which eliminates use of electricity during daytime.

You may also attach additional information about the machinery and equipment at the end of the application.



**End date : Estimated completion date of project**

1/1/2021

**Project occupancy : estimated starting date of occupancy**

1/15/2021

Project Information**Estimated costs in connection with Project****Land and/or Building Acquisition**

\$ 304,000	square feet	8 acres
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**New Building Construction**

\$ 1,810,000	14,380 square feet
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**New Building addition(s)**

\$ 0	square feet
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**Reconstruction/Renovation**

\$ 0	square feet
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**Manufacturing Equipment**

\$ 0

**Infrastructure Work**

\$ 0

**Non-Manufacturing Equipment: (furniture, fixtures, etc.)**

\$ 50,000

**Soft Costs: (Legal, architect, engineering, etc.)**

\$ 50,000

**Other Cost**

\$ 0

**Explain Other  
Costs**

<b>Total Cost</b>	2,214,000
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Construction Cost Breakdown:

<b>Total Cost of Construction</b>	\$1,860,000 (sum of 2, 3, 4 and 5 in Project Information, above)
<b>Cost of materials</b>	\$1,000,000.00
<b>% sourced in Erie County</b>	100%

Sales and Use Tax:

<b>Gross amount of costs for goods and services that are subject to State and local sales and use tax- said amount to benefit from the Agency's sales and use tax exemption benefit</b>	\$1,100,000.00
<b>Estimated State and local Sales and Use Tax Benefit (product of 8.75% multiplied by the figure, above):</b>	\$96,250.00

\*\* Note that the estimate provided above will be provided to the New York State Department of Taxation and Finance. The Applicant acknowledges that the transaction documents may include a covenant by the Applicant to undertake the total amount of investment as



proposed within this Application, and that the estimate, above, represents the maximum amount of sales and use tax benefit that the Agency may authorize with respect to this Application. The Agency may utilize the estimate, above, as well as the proposed total Project Costs as contained within this Application, to determine the Financial Assistance that will be offered.

**Project refinancing estimated amount, if applicable (for refinancing of existing debt only)** \$0

**Have any of the above costs been paid or incurred as of the date of this Application?** Yes

**If Yes, describe particulars:** Land purchase

Sources of Funds for Project Costs:

**Equity (excluding equity that is attributed to grants/tax credits):** \$304,000  
**Bank Financing:** \$1,600,000  
**Tax Exempt Bond Issuance (if applicable):** \$0  
**Taxable Bond Issuance (if applicable):** \$0  
**Public Sources (Include sum total of all state and federal grants and tax credits):** \$0  
**Identify each state and federal grant/credit: (ie Historic Tax Credit, New Market Tax Credit, Brownfield, Cleanup Program, ESD, other public sources)**  
**Total Sources of Funds for Project Costs:** \$1,904,000  
**Have you secured financing for the project?** No

Mortgage Recording Tax Exemption Benefit:

Amount of mortgage, if any that would be subject to mortgage recording tax:

**Mortgage Amount (include sum total of construction/permanent/bridge financing).** 1,600,000  
**Lender Name, if Known**

**Estimated Mortgage Recording Tax Exemption Benefit (product of mortgage amount as indicated above multiplied by % of 1%):** \$12,000

Real Property Tax Benefit:

**Identify and describe if the Project will utilize a real property tax exemption benefit other than the Agency's PILOT benefit (485-a, 485-b, other):**

IDA PILOT Benefit: Agency staff will indicate the estimated amount of PILOT Benefit based on estimated Project Costs as contained herein and anticipated tax rates and assessed valuation, including the annual PILOT Benefit abatement amount for each year of the PILOT benefit and the sum total of PILOT Benefit abatement amount for the term of the PILOT as depicted in the PILOT worksheet in the additional document section.

Percentage of Project Costs financed from Public Sector sources: Agency staff will calculate the percentage of Project Costs financed from Public Sector sources based upon the Sources of Funds for Project Costs as depicted above. The percentage of Project Costs financed from public sector sources will be depicted in the PILOT worksheet in the additional document section.

**ECIDA encourages applicants to utilize MBE/WBE contractors for their projects. Describe your company's internal practices that promote MBE/WBE hiring and utilization**

We promote equal rights and opportunities within the company and with contractors hiring.

**Is project necessary to expand project employment?**

Yes

**Is project necessary to retain existing employment?**

Yes

**Will project include leasing any equipment?**

No

If yes, please describe equipment and lease terms.

Employment Plan (Specific to the proposed project location)

You must include a copy of the most recent NYS-45 Quarterly Combined Withholding, Wage Reporting and Unemployment Insurance Return.

	<b>Current # of jobs at proposed project location or to be relocated at project location</b>	<b>If financial assistance is granted – project the number of FT and PT jobs to be retained</b>	<b>If financial assistance is granted – project the number of FT and PT jobs to be created upon 24 months (2 years) after Project completion</b>	<b>Estimate number of residents of the Labor Market Area in which the project is located that will fill the FT and PT jobs to be created upon 24 months (2 years) after project completion **</b>
<b>Full time</b>	12	12	1	1
<b>Part time</b>	0	0	0	0
<b>Part time</b>	12	12	1	

Salary and Fringe Benefits for Jobs to be Retained and Created

<b>Category of Jobs to be Retained and/or Created</b>	<b># of Employees Retained and/or Created</b>	<b>Average Salary for Full Time</b>	<b>Average Fringe Benefits for Full Time</b>	<b>Average Salary for Part Time (if applicable)</b>	<b>Average Fringe Benefits for Part Time (if applicable)</b>
<b>Management</b>	0	\$0	\$0	\$0	\$0
<b>Professional</b>	0	\$0	\$0	\$0	\$0
<b>Administrative</b>	0	\$0	\$0	\$0	\$0
<b>Production</b>	0	\$0	\$0	\$0	\$0
<b>Independent Contractor</b>	13	\$65,000	\$0	\$0	\$0
<b>Other</b>	0	\$0	\$0	\$0	\$0

\*\* Note that the Agency may utilize the foregoing employment projections, among other items, to determine the financial assistance that will be offered by the Agency to the Applicant. The Applicant acknowledges that the transaction documents may include a covenant by the Applicant to retain the number of jobs and create the number of jobs with respect to the Project as set forth in this Application.

Employment at other locations in Erie County: (provide address and number of employees at each location):

<b>Address</b>			
<b>Full time</b>	0	0	0
<b>Part time</b>	0	0	0
<b>Total</b>	0	0	0

Payroll Information

**Annual Payroll at Proposed Project Site upon completion**

845,000

**Estimated average annual salary of jobs to be retained (Full Time)**

65,000

**Estimated average annual salary of jobs to be retained (Part Time)**

0

**Estimated average annual salary of jobs to be created (Full Time)**

65,000

**Estimated average annual salary of jobs to be created (Part Time)**

0

**Estimated salary range of jobs to be created**

<b>From (Full Time)</b>	63,000	<b>To (Full Time)</b>	65,000
<b>From (Part Time)</b>	0	<b>To (Part Time)</b>	0

### Section III: Environmental Questionnaire

INSTRUCTIONS: Please complete the following questionnaire as completely as possible. If you need additional space to fully answer any question, please attach additional page(s).

#### General Background Information

##### **Address of Premises**

2890 North America dr West Seneca,NY 14224

##### **Name and Address of Owner of Premises**

KAMAX LLC PO Box 513 Getzville,NY 14068

##### **Describe the general features of the Premises (include terrain, location of wetlands, coastlines, rivers, streams, lakes, etc.)**

Open field with sporadic trees and bushes. Wetland located on the western border of the parcel.

##### **Describe the Premises (including the age and date of construction of any improvements) and each of the operations or processes carried out on or intended to be carried on at the Premises**

Vacant lot. Intended use trucking terminal with cross dock facility.

##### **Describe all known former uses of the Premises**

vacant lot

##### **Does any person, firm or corporation other than the owner occupy the Premises or any part of it?**

No

##### **If yes, please identify them and describe their use of the property**

##### **Have there been any spills, releases or unpermitted discharges of petroleum, hazardous substances, chemicals or hazardous wastes at or near the Premises?**

No

##### **If yes, describe and attach any incident reports and the results of any investigations**

##### **Has the Premises or any part of it ever been the subject of any enforcement action by any federal, state or local government entity, or does the preparer of this questionnaire have knowledge of: a) any current federal, state or local enforcement actions; b) any areas of non-compliance with any federal, state or local laws, ordinances, rules or regulations associated with operations over the past 12 months?**

No

##### **If yes, please state the results of the enforcement action (consent order, penalties, no action, etc.) and describe the circumstances**

##### **Has there been any filing of a notice of citizen suit, or a civil complaint or other administrative or criminal procedure involving the Premises?**

No

##### **If yes, describe in full detail**

#### Solid And Hazardous Wastes And Hazardous Substances

##### **Does any activity conducted or contemplated to be conducted at the premises generate, treat or dispose of any petroleum, petroleum-related products, solid and hazardous wastes or hazardous substances?**

No

##### **If yes, provide the Premises' applicable EPA (or State) identification number**

**Have any federal, state or local permits been issued to the Premises for the use, generation and/or storage of solid and hazardous wastes?**

No

**If yes, please provide copies of the permits.**

**Identify the transporter of any hazardous and/or solid wastes to or from the Premises**

**Identify the solid and hazardous waste disposal or treatment facilities which have received wastes from the Premises for the past two (2) years**

**Does or is it contemplated that there will occur at the Premises any accumulation or storage of any hazardous wastes on-site for disposal for longer than 90 days?**

No

**If yes, please identify the substance, the quantity and describe how it is stored**

Discharge Into Waterbodies

**Briefly describe any current or contemplated industrial process discharges (including the approximate volume, source, type and number of discharge points). Please provide copies of all permits for such discharges**

None

**Identify all sources of discharges of water, including discharges of waste water, process water, contact or noncontact cooling water, and stormwater. Attach all permits relating to the same. Also identify any septic tanks on site**

Wastewater, storm water.

**Is any waste discharged into or near surface water or groundwaters?**

No

**If yes, please describe in detail the discharge including not only the receiving water's classification, but a description of the type and quantity of the waste**

Air Pollution

**Are there or is it contemplated that there will be any air emission sources that emit contaminants from the Premises?**

No

**If yes, describe each such source, including whether it is a stationary combustion installation, process source, exhaust or ventilation system, incinerator or other source**

**Are any of the air emission sources permitted?**

No

**If yes, attach a copy of each permit.**

Storage Tanks

**List and describe all above and under ground storage tanks at the Premises used to store petroleum or gasoline products, or other chemicals or wastes, including the contents and capacity of each tank. Please also provide copies of any registrations/permits for the tanks**

None

**Have there been any leaks, spills, releases or other discharges (including loss of inventory) associated with any of these tanks?**

No

**If yes, please provide all details regarding the event, including the response taken, all analytical results or reports developed through investigation (whether internal or external), and the agencies which were involved**

Polychlorinated Biphenyls ("PCB" or "PCBs") And Asbestos

**Provide any records in your possession or known to you to exist concerning any on-site PCBs or PCB equipment, whether used or stored, and whether produced as a byproduct of the manufacturing process or otherwise.**

**Have there been any PCB spills, discharges or other accidents at the Premises?**

No

**If yes, relate all the circumstances**

**Do the Premises have any asbestos containing materials?**

No

**If yes, please identify the materials**

## ■ Section IV: Facility Type - Single or Multi Tenant

**Is this a Single Use Facility or a Multi-Tenant Facility?**

Single Use Facility

For Single Use Facility.

**Occupant Name**

**Address**

**Contact Person**

**Phone**

**Fax**

**E-Mail**

**Federal ID #**

**SIC/NAICS Code**

55

**Section V: Tenant Information****PART 1 TO BE COMPLETED BY LESSEE (DEVELOPER)****Tenant Name**

Raine Logistics Inc

**Property Address:**

Po Box 513

**City/Town/Village**

Getzville

The following information is an outline relative to the potential client and their proposed contract to sublease space in the above reference facility

**Amount of space to be leased (square feet)**

14,380

**What percentage of the building does this represent?**

100

**Are terms of lease:**

NET

**If GROSS lease, please explain how Agency benefits are passed to the tenant****Estimated date of occupancy**

1/20/2021

**PART 2 TO BE COMPLETED BY PROPOSED TENANT****Company Name:**

Raine Logistics Inc

**Local Contact Person:**

Pete Kushnir

**Title:**

CEO

**Current Address:**

Po Box 513

**Phone:**

(716) 810-9471

**Fax:**

(716) 932-7114

**E-Mail:**

rainelogistics@gmail.com

**Website:**

www.rainelogisticsinc.com

**Company President/General Manager:**

Petro Kushnir

**Number of employees moving to new project location:****Full-Time:**

12

**Part-Time:**

0

**Total:**

**Please describe briefly the nature of the business in which the proposed tenant is/will be engaged. This should include NAICS Code; type of business and products or services; percent of total sales in Erie County and the United States:**



Trucking, cross dock warehouse. NAICS Code 48-49

Attach additional information as necessary.

**History of Company (i.e. start-up, recent acquisition, publicly traded)**

Founded in 2007 and providing trucking services to the customers .

**Please list the square footage which the proposed tenant will lease at the Project location**

14,380

**Please list the square footage which the proposed tenant leases at its present location(s)**

4,000

**Describe the economic reason for either the increase or decrease in leased space.**

Company growth

**Will the project result in a relocation and/or abandonment of other tenant/user(s) facilities in Erie County, or New York State?**

No

**If owned, what will happen to the existing facility once vacated?**

Leased to another tenant

**If leased, when does lease expire?**

12/31/2020

**Are any of the proposed tenant's current operations located in facilities which have received an Industrial Development Agency benefit?**

No

**If yes, please provide details as to location, and amount of leased space, how long leased?**

## Section VI: Retail Determination

To ensure compliance with Section 862 of the New York General Municipal Law, the Agency requires additional information if the proposed Project is one where customers personally visit the Project site to undertake either a retail sale transaction or to purchase services.

Please answer the following:

**Will any portion of the project (including that portion of the costs to be financed from equity or other sources) consist of facilities or property that are or will be primarily used in making sales of goods or services to customers who personally visit the project site?**

No

If yes, complete the Retail Questionnaire Supplement below.

## **Section VII: Adaptive Reuse Projects**

Adaptive Reuse is the process of adapting old structures or sites for new purposes.

**Are you applying for tax incentives under the Adaptive Reuse Program?**

No

## Section VIII: Inter-Municipal Move Determination

The Agency is required by state law to make a determination that, if completion of a Project benefiting from Agency Financial Assistance results in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant located within the state, Agency financial Assistance is required to prevent the project occupant from relocating out of the state, or is reasonably necessary to preserve the project occupant's competitive position in its respective industry.

### Current Address

43 Hamburg st

### City/Town

Buffalo

### State

New York

### Zip Code

14204

**Will the project result in the removal of an industrial or manufacturing plant of the Project occupant from one area of the state to another area of the state?**

Yes

**Will the project result in the abandonment of one or more plants or facilities of the Project occupant located within the state?**

Yes

**If Yes to either question, explain how, notwithstanding the aforementioned closing or activity reduction, the Agency's Financial Assistance is required to prevent the Project from relocating out of the State, or is reasonably necessary to preserve the Project occupant's competitive position in its respective industry:**

It's reasonably necessary to preserve the Project occupant's competitive position in its respective industry.

**Does this project involve relocation or consolidation of a project occupant from another municipality?**

**Within New York State**

Yes

**Within Erie County**

Yes

**If Yes to either question, please, explain**

Present site is leased, new place will be owned. It will be better location in industrial park with easy access to the thruway.

**Will the project result in a relocation of an existing business operation from the City of Buffalo?**

Yes

**If yes, please explain the factors which require the project occupant to relocate out of the City of Buffalo (For example, present site is not large enough, or owner will not renew leases etc.)**

Present site not large enough, building has multiple security issues.

**What are some of the key requirements the project occupant is looking for in a new site? (For example, minimum sq. ft., 12 foot ceilings, truck loading docs etc.)**

Minimum 12000 square feet, 6 loading docks.

**If the project occupant is currently located in Erie County and will be moving to a different municipality within Erie County, has the project occupant attempted to find a suitable location within the municipality in which it is currently located?**

Yes

**What factors have lead the project occupant to consider remaining or locating in Erie County?**

Customer base.

**If the current facility is to be abandoned, what is going to happen to the current facility that project occupant is located in?**

It will be leased by another tenant and occupied by landlord.

**Please provide a list of properties considered, and the reason they were not adequate. (Some examples include: site not large enough, layout was not appropriate, did not have adequate utility service, etc.) Please include full address for locations.**

1)1500 Clinton st Buffalo,NY., lease option. Site does not provide safe and secured warehouse and parking for our equipment. Real Estate Person David L. Schiller (716)852-7500 2)1400 William st Buffalo,NY 14206. Sale only, tenants contracts expire in 2 years. Limited parking space. Unsecured lot. Real Estate Person Vito Picone (716)829-1970 3)2475 Broadway Cheektowaga,NY 14227 . Lease or sale option. Parking space is not suitable for tractor trailers, rear building possibly may have asbestos issue. Real estate person David L. Schiller. (716)852-7500 4) 3781 Broadway, Cheektowaga, NY. Sale only, requested price too high, unsecured lot, warehouse in poor condition requires investment. Real Estate person Richard Schechter (716)852-7500

## **Section IX: Senior Housing**

IDA tax incentives may be granted to projects under the Agency's Senior Citizen Rental Housing policy when the project consists of a multi-family housing structure where at least 90% of the units are (or are intended to be) rented to and occupied by a person who is 60 years of age or older.

**Are you applying for tax incentives under the Senior Rental Housing policy?**

No