PUBLIC HEARING SCRIPT

471 Elmwood Group, LLC and/or Individual(s) or Affiliate(s), Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf Project

Public Hearing to be held on February 22, 2022 at 9:00 a.m., at the Agency's offices, at 95 Perry Street, Suite 403, Buffalo, NY 14203

ATTENDANCE:

Matt Connors – Sinatra & Company

Beth O'Keefe - ECIDA

Brian Krygier – ECIDA

1. WELCOME: Call to Order and Identity of Hearing Officer.

Hearing Officer: Welcome. This public hearing is now open; it is 9:02 a.m. My name is Grant Lesswing. I am the Business Development Officer of the Erie County Industrial Development Agency, and I have been designated by the Agency to be the hearing officer to conduct this public hearing. This public hearing is being live-streamed and made accessible on the Agency's website at www.ecidany.com.

2. **PURPOSE:** Purpose of the Hearing.

Hearing Officer: We are here to hold the public hearing on the {Company} and/or Individual(s) or Affiliate(s), Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf project. The transcript of this hearing will be reviewed and considered by the Agency in determination of this project. Notice of this hearing appeared in The Buffalo News on Tuesday, February 8 2022.

3. PROJECT SUMMARY: Description of Project and Contemplated Agency Benefits.

Hearing Officer: The proposed Adaptive Reuse project (the "Project") consists of: (i) the renovation on the Land of an approximately 11,000 sq. ft. historic facility to be utilized with five apartments units and approximately 5,500 sq. ft. of retail space catered to a restaurant operator (the "Improvements"), and (iii) the acquisition by the Company in and around the Improvements of certain items of machinery, equipment and other tangible personal property (the "Equipment"; and collectively with the Improvements, the "Facility").

The proposed financial assistance contemplated by the Agency includes New York State and local sales and use tax exemption benefits (in compliance with Agency's uniform tax exemption policy).

✓ **4. FORMAT OF HEARING:** Review rules and manner in which the hearing will proceed.

<u>Hearing Officer:</u> All those in attendance are required to register by signing the sign-in sheet at the front of the room; you will not be permitted to speak unless you have registered. Everyone who has registered will be given an opportunity to make statements and/or comments on the Project.

> If you have a written statement or comment to submit for the record, you may leave it at this public hearing, submit it on the Agency's website or deliver it to the Agency at 95 Perry Street, Suite 403, Buffalo, New York 14203. The comment period closes on March 22, 2022. There are no limitations on written statements or comments.

5. PUBLIC COMMENT: Hearing Officer gives the Public an opportunity to speak.

<u>Hearing Officer:</u> If anyone is interested in making a statement or comment, please raise your hand, state your name and address; if you are representing a company, please identify the company. I request that speakers keep statements and/or comments to 5 minutes, and if possible, 3 minutes.

The Hearing Officer calls on those who raise their hand.

Matt Connors - Vice President of Development, Sinatra & Company Real Estate and also representing 471 Elmwood Group, LLC. We will be doing 5 units, 1 being offered at 80% of AMI. We are also targeting a restaurant user for the ground level space for 5,500 sq. ft.

\boxtimes 6. ADJOURNMENT:

As there were no further statements and/or comments, the Hearing Officer closed the public hearing at 9:05 a.m.

SIGN IN SHEET PUBLIC HEARING

February 22, 2022 at 9:00 a.m. at the Agency's offices, at 95 Perry Street, Suite 403, Buffalo, NY 14203 regarding:

471 Elmwood Group, LLC and/or Individual(s) or Affiliate(s), Subsidiary(ies), or Entity(ies) formed or to be formed on its behalf

Project Location: 471 Elmwood Avenue, Buffalo, New York 14222

Name	Company and/or Address	X box to speak/ comment
Matt Connors	Sinatra & Company	
	617 Main Street	X
	Buffalo, New York 14203	
Beth O'Keefe	ECIDA	
	95 Perry Street, Suite 403	
	Buffalo, New York 14203	
Brian Krygier	ECIDA	
	95 Perry Street, Suite 403	
	Buffalo, New York 14203	
	Dalidio, 110W Tolk 11200	