Cost-Benefit Analysis for BLD VII, LLC

Prepared by Erie County IDA using InformAnalytics

Executive Summary

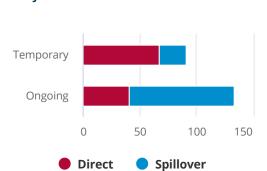
INVESTOR TOTAL INVESTED LOCATION TIMELINE

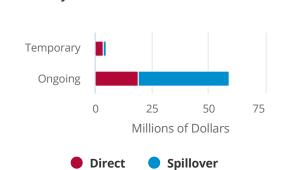
BLD VII, LLC \$14.6 Million 8 Dona Street, 10 Years
Lackawanna, NY 14128

F1 FIGURE 1

Discounted* Net Benefits for BLD VII, LLC by Year

15M 10M 5M 0 -5M Year1 Year2 Year3 Year4 Year5 Year6 Year7 Year8 Year9 Year10 **Benefits** Costs -O- Net Benefits Discounted at 2% FIGURE 2 FIGURE 3 **Total Jobs Total Payroll**





Total Net Benefits: \$65,508,000

Proposed Investment

BLD VII, LLC proposes to invest \$14.6 million at 8 Dona Street, Lackawanna, NY 14128 over 10 years.

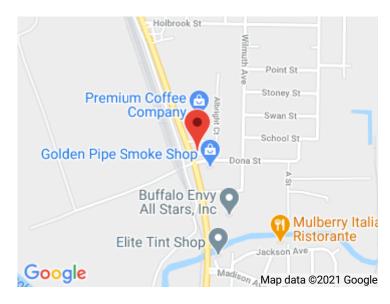


Proposed Investments

Description	Amount		
CONSTRUCTION SPENDING			
Construction	\$9,224,000		
OTHER SPENDING			
Land Acquisition	\$228,000		
Infrastructure	\$2,825,000		
Soft Costs/Other	\$2,294,000		
Total Investments	\$14,571,000		
Discounted Total (2%)	\$14,571,000		



Location of Investment



May not sum to total due to rounding.

Cost-Benefit Analysis

A cost-benefit analysis of this proposed investment was conducted using InformAnalytics, an economic impact model developed by CGR. The report estimates the impact that a potential project will have on the local economy based on information provided by Erie County IDA. The report calculates the costs and benefits for specified local taxing districts over the first 10 years, with future returns discounted at a 2% rate.



TABLE 2

Estimated Costs or Incentives

Erie County IDA is considering the following incentive package for BLD VII, LLC.

Description	Nominal Value	Discounted Value*
Property Tax Exemption	\$3,800,000	\$3,501,000
Sales Tax Exemption	\$577,000	\$577,000
Mortage Recording Tax Exemption	\$58,000	\$58,000
Total Costs	\$4,435,000	\$4,136,000

May not sum to total due to rounding.

^{*} Discounted at 2%



State & Regional Impact (Life of Project)

The following table estimates the total benefits from the project over its lifetime.

Description	Direct	Spillover	Total
REGIONAL BENEFITS	\$25,604,000	\$45,673,000	\$71,277,000
To Private Individuals	\$24,200,000	\$44,940,000	\$69,140,000
Temporary Payroll	\$3,545,000	\$1,230,000	\$4,776,000
Ongoing Payroll	\$20,655,000	\$43,710,000	\$64,364,000
To the Public	\$1,405,000	\$733,000	\$2,137,000
Property Tax Revenue	\$1,010,000	N/A	\$1,010,000
Temporary Sales Tax Revenue	\$58,000	\$20,000	\$78,000
Ongoing Sales Tax Revenue	\$337,000	\$713,000	\$1,049,000
STATE BENEFITS	\$1,524,000	\$2,647,000	\$4,171,000
To the Public	\$1,524,000	\$2,647,000	\$4,171,000
Temporary Income Tax Revenue	\$173,000	\$60,000	\$233,000
Ongoing Income Tax Revenue	\$1,010,000	\$1,952,000	\$2,962,000
Temporary Sales Tax Revenue	\$50,000	\$17,000	\$67,000
Ongoing Sales Tax Revenue	\$292,000	\$617,000	\$908,000
Total Benefits to State & Region	\$27,129,000	\$48,320,000	\$75,448,000
Discounted Total Benefits (2%)	\$25,261,000	\$44,383,000	\$69,644,000

May not sum to total due to rounding.



Benefit to Cost Ratio

The following benefit to cost ratios were calculated using the discounted totals.

Description	Benefit*	Cost*	Ratio
Region	\$65,797,000	\$3,849,000	17:1
State	\$3,847,000	\$287,000	13:1
Grand Total	\$69,644,000	\$4,136,000	17:1

May not sum to total due to rounding.

CGR has exercised reasonable professional care and diligence in the production and design of the InformAnalytics™ tool. However, the data used is provided by users. InformAnalytics does not independently verify, validate or audit the data supplied by users. CGR makes no representations or warranties with respect to the accuracy of the data supplied by users.

^{*} Discounted at 2%